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Illion, New York
September 12, 1969

To: J.W. Dickey
From: A.D. Kerr

Your letter of September 8th. suggested that perhaps a better control should be established in the production of various specifications of guns to the warehouse, specifically the model 700 in the Varmint grade and the 22-250's in the ADL Grade.

As you know, we attempt to produce the Varmint grades and Varmint calibres in the regular grades to the warehouse during the first six months of the year. The no. 2 calendar year (1960) forecast was for 75,500 model 700 rifles or 108% of last year. The table below explains our plan and shows the performance.

Gun Spec.	1968 Shipments	Est. for 1969 108% of 1968	Production 8/25/69	Orders 8/25/69
Varmint 22-250	3199	3460	3097	2595
222	481	521	697	464
223	348	377	424	281
6MM	1235	1340	1080	988
243	1626	1760	1913	1289
ADL 222	1178	1275	1438	1446
BDL 222	625	676	970	705
ADL 22-250	2258	2440	3273	2633
BDL 22-250	1808	1955	1721	2012
ADL 6MM	1555	1680	1655	1457
BDL 6MM	1563	1690	1869	1708
ADL 243	4896	5300	5438	5330
BDL 243	3869	4190	3893	3928

Since forecasting this many grades and calibres is something less than an exact science, these numbers don't look too bad. It does appear that the particular item you point out, ADL 22-250 did get out of hand and corrective action had been started before receipt of your letter. Approximately 300 of the ADL's have been withdrawn from the warehouse and are being converted to BDL's.

Further background concerning the M/700 forecast and production: The #4 calendar year forecast (83,250) is 119% of 1968 shipments and theoretically would have included many more Varmints than we produced. Unfortunately for us, the Varmints did not share proportionately in this increase. Neither did the two new calibres introduced this year of which these are 1864 still not shipped.

C.R.L.