

April 28, 1976

PLANT TASK FORCE
FIREARMS DATA - 1965

EXPORT

	<u>Sales Quantity</u>	<u>Factory Profit % of Sales</u>	<u>Research</u>	<u>Selling Expense</u>	<u>Adm. Expense</u>	<u>Earnings % of Sales</u>
<u>Shotguns</u>						
M/11-'48	2,192	29.9	\$ 4	\$ 16	\$ 4	13.8
M/870	3,425	45.6	6	22	7	29.5
M/1100	<u>5,941</u>	<u>44.7</u>	<u>16</u>	<u>57</u>	<u>16</u>	<u>28.6</u>
	11,558	42.5	26	95	27	26.4

Rimfire Rifles

N/66	3,651	45.0	5	10	3	27.2
M/40XB	57	25.9	(a)	1	(a)	8.1
M/510X	741	(3.3)	1	1	(a)	(21.1)
M/511X	863	16.6	1	2	1	(1.2)
M/512X	963	17.8	1	2	1	--
M/513T	110	16.5	(a)	1	(a)	(1.3)
M/514	1,248	11.3	1	2	(a)	(6.5)
M/550A	1,085	19.2	1	3	1	1.4
M/552	1,527	33.1	2	5	1	15.3
M/572	<u>984</u>	<u>33.4</u>	<u>1</u>	<u>3</u>	<u>1</u>	<u>15.6</u>
	11,291	24.1	18	30	8	4.7

Centerfire Rifles

M/600	1,510	30.8	3	8	2	14.2
M/700	1,319	40.8	4	11	3	24.2
XP-100	129	29.8	(a)	1	(a)	13.2
M/742	1,608	46.3	4	13	4	29.7
M/760	<u>403</u>	<u>48.6</u>	<u>1</u>	<u>3</u>	<u>1</u>	<u>32.0</u>
	4,976	36.3	16	36	10	18.6

Total Sales \$ 1,663
 Factory Profit 637
 Total Earnings 355

(a) Under \$1M

J.P. Linde/nl

April 28, 1976

PLANT TASK FORCE
FIREARMS DATA - 1966

DOMESTIC

	<u>Sales Quantity</u>	<u>Factory Profit % of Sales</u>	<u>Research</u>	<u>Selling Expense</u>	<u>Adm. Expense</u>	<u>Earnings % of Sales</u>
<u>Shotguns</u>						
M/11-'48	10,918	34.9	\$ 33	\$ 39	\$ 23	23.9
M/870	79,495	38.3	185	220	128	27.3
M/1100	86,178	44.1	303	359	208	33.2
Government	383	37.2	1	1	1	26.2
	176,974	41.4	530	619	360	30.4
<u>Rimfire Rifles</u>						
N/66	35,040	45.6	29	44	26	35.5
M/40XB	241	8.3	1	1	1	(1.8)
M/510X	5,597	(14.9)	3	4	3	(25.0)
M/511X	9,005	7.6	6	9	5	(2.5)
M/512X	8,306	6.6	6	10	6	(3.5)
M/513T	1,134	13.9	2	3	1	3.8
M/514	30,126	15.9	12	19	11	5.8
M/521	1,341	21.4	2	2	1	11.2
M/550A	17,702	24.3	15	24	14	14.2
M/552	33,098	28.9	31	48	28	18.8
M/572	19,307	27.8	19	30	17	17.7
Government	5,010	11.6	8	12	7	1.5
	165,911	19.8	246	206	120	7.3
<u>Centerfire Rifles</u>						
M/600	19,874	35.0	43	53	31	24.1
M/700	54,336	39.9	154	188	109	29.0
XP-100	559	33.0	1	1	1	22.1
M/742	52,396	47.7	160	196	114	36.8
M/760	25,218	50.5	70	85	49	39.6
40X Match	1,014	28.7	5	6	3	17.8
Government	723	35.2	4	5	3	24.3
	154,124	40.2	490	534	310	28.9

(a) Under \$1M

Total Sales \$ 31,598
Factory Profit 11,981
Total Earnings 8,320

J.P. Linde/nl