

REMINGTON ARMS COMPANY, INC.

INTER-DEPARTMENTAL CORRESPONDENCE

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"CONFINE YOUR LETTER TO ONE SUBJECT ONLY" _____

March 29, 1982

TO: C. B. Workman
T. L. Capeletti

FROM: J. S. Martin

SUBJECT: Trip Report - Visit Mike Walker
A.D.P.A. Meeting

On Friday, March 12, 1982, I met with Mike Walker in Lakeland, Florida and discussed the M/700 Bolt Action Strategy with him. We spent the good part of the day going over shooter's basic needs. I also showed Mike our present plans for 1983 - 1984 strategy and gave him copies of photos - including our M/7 octagon receiver design and the Bob Emmons stock design.

Mike's biggest concern was our pricing structure. He said we should keep in mind the average individual as he is the one who buys the large volumes. Therefore, we should find ways to keep the price down for him.

He also expressed the opinion of no checkering to reduce cost of the low cost rifle.

Mike is still involved with guns. He is writing some articles for the N.R.A. and is on some of their committees. Attached is a report from Mike.

I also attended a Guns and Ammunition A.D.P.A. Seminar (secret level) at the Eglin Air Force Base in Fort Walton, Florida on March 16 - 18, 1982.

The meeting was only informative to those involved with 20mm guns and ammunition and bigger. I personally liked the meeting because it keeps us up-to-date on new approaches to gun and ammunition combinations and also on technical advancements in military fire power.

JSM:ws
Attach.