## REMINGTON ARMS COMPANY, INC.

**Product Team Meeting Agenda** 

Wednesday June 21st, 2006 7:30 am – 12:00 pm EST – Ilion State of Business Review

### **Future Meetings**

July 12<sup>th</sup> – Ilion (Conference Call) August 16<sup>th</sup> - Ilion

### **Future Important Dates**

2007 Writer's Seminar, Primland Preserve Oct.  $16^{\text{th}}$ -  $18^{\text{th}}$  2007 Sales Meeting, Greensboro, NC Nov.  $1^{\text{st}}$  –  $3^{\text{rd}}$  2007 SHOT Show, Orlando FL Jan.  $11^{\text{th}}$  –  $14^{\text{th}}$ 

## 2006 New Products (Perniciaro/Mead/Kast)

- 750 Woodsmaster
  - Status of Writer's guns received (Towsley/Sundra)
    - Feeding concerns
    - Scope base hole alignment
    - Vendor issues with magazine box
- 6.8mm Rem SPC
  - o Accuracy Review results from non-Remington ammunition.
- 1100 G3
  - o Production Status 20 GA

## 105 CTi Update (Perniciaro, Orf, Morris, Diaz)

Update on Current Status (Meeting scheduled for 6/20/06)

### New Pump Action Shotgun (Diaz/Murphy/Perniciaro)

- Update & Review Drawing Package
- · Review over molded barrel concept
- Review Timeline Still on track for 2007 SHOT Intro?
- Review current cost estimates
- Review cosmetic renderings with Zunda on 6/22/06 at Ilion

## **Synthetic Short Stock Program** (Mead)

- Current Status cofirm timeline still holds
- Timeline-Reconvened 11/11. Will pursue in five phases;
  - Phase I-12 ga Exp, 20 ga Express, Express Super Mag Fore End Mid August
    - Phase II Express Youth, Jr, & Monte Carlo

End of January 2007

Phase III 750 Woodsmaster Fore End

August/September

Phase IV 1187 Fore End

August/September

Phase V Overmold

Not yet planned.

The first IV phases to be complete by end of 2006.

### Box Inserts/Packaging (Shumway)

- · Confirm use now of higher density insert across entire line.
- Review egg carton principle (pricing/options)
- Packaging (Environmental Sustainablitiy) is becoming a major focus with Wal Mart. Expect more of a focus on the issue from them.

# New Autoloading Rifle (Diaz/Stone/Perniciaro)

- Current Status
- Evaluate Resource Allocation and Timing
- Review design cosmetics in Ilion on 6/22/06.

### **NXS Slug System (Diaz)**

• In holding pattern waiting on additional direction from Ammo

## SPL Conversion (Mead/Diaz)

- Status of phase in
- · Review final cost impact
- Status of phase in to Model 710
- 40-X Externally Adjustable Version

### New Extractor Design (Mead/Kast/Perniciaro)

- · Status of design and testing
- Retrofittable to Model 710
- Discuss implementation strategy

### New Recoil Pad (Diaz/Franz)

- Status of first prototypes
- Status of Ilion's contact with vendor for evaluation and qualification

## R3 Recoil Pad (Aiello)

- Pricing for 2007
- Long Term plan with vendor
- R3 vs. new pad Establish direction

## New Custom Shop Initiatives (Trull/Butler/Perniciaro)

- 2007 Product Plan (Trull)
  - o Trull to present draft of 2007 product plan

#### Model 547 Rimfire

- RAMAC's and NPP issued for Sporter version. NPP forth coming for Heavy Barrel version
- o Status of transferring from Mayfield to Ilion
- o Production strategy at Ilion
- Status of S&K stock
- Status of new bolt handle
- o Confirm specifications.

#### Model 40-XH Hunter

- Review Status
- Model 40-XTi
  - Review Status
- Model 700 AWR Overhaul TriNyte Black Coating
- Establishing Safety Stock Levels on Core Items
  - o AWR's
  - o Model 40-XS
  - New Model 40-XH

## 2007 New Products - First Cut Review (Trull)

- 750 Synthetic (Mead)
  - NPP Submitted
  - o Status
- 870 SPS & Express SYN Monitor phase in closely
- 700 CDL SF (Mead)
  - o NPP Submitted
  - Status
- New "Super Turkey" 870 with Knoxx Spec Ops camo stock and Hi Viz "Tri Vis" sight. (Leskovar)
  - NPP Submitted
  - Status
- 700 Titanium Enhancement
  - NPP written. Preview given to Mead. Waiting on sku's from Charlene
- .17 Remington Fireball Ammunition Development (Haskin)
  - o Gun Models include:
    - 700 CDL SF LTD commemorative edition with fine line engraved floorplate for cartridge introduction
    - Seven CDL
    - 700 SPS

- 700 VSF
- NPP's Submitted
- Status

#### 700 XCR RMEF LTD ED 2007 (Leskovar)

- o .300 Remington Ultra Mag
- Change camo from Realtree Hardwoods HD to new Realtree AP HD
- o NPP Submitted
- Status

## Model Seven XCR Camo Fluted (Mead)

- o NPP Submitted
- Status

### Refinements to tactical shotgun line

- Same configurations as now drop green paint
- o Feature on Spring program
- Need to write NPP's and issue RAMAC requests (Trull)

## 2007 Deletions - First Cut Review (Trull)

- 7400 Synthetic
- New Short Stock Transition Plan to Avoid Stranding Inventory
- 1187 Premier Line
- 1100 Classic Field Line
- Consider Narrowing Focus of Turkey Line?

## **Ilion Manufacturing Topics**

- 870 Commonality Barrel/Receiver (Pugliese)
  - Status
- Fluting Capacity
  - Discuss capacity concerns

### Serial Number Process for Special Runs – Consecutive Serial Numbers

o Confirm we can do this with Laser

## Sendero/Varmint Stocks (Mead/Balio/Trull)

- Discuss long-term strategy with H.S. and potential to relieve some dependency
- · Identify possible alternative sources

• Review sample stock Trull sent to Mead as alternative design

# **Mayfield Topics**

### 504-T LS HB 17 HMR (Diaz/Lance)

· Current status with Shilen Barrels

## Model 710 Modular Stock Project (Lance/Diaz/Trull)

- Design confirmed
- Status of tooling
- · Estimated time line
- Sample strategy for writers
- Model change/RAMAC change strategy

## Model 710 Performance Improvements (Trull/Diaz/Lance/Vicars)

Now that we are on track to create a modern look for the gun with a new stock, is it possible to address other issues we experience with consumers. Issues that continue to haunt, although not on a huge scale are:

- · Difficult to open/close bolt
- · Magazine latches breaking

Discuss possibilities

#### Use of Old 710 Stock Tool for Dealer Only Gun (Lance/Trull)

- Could use old tool to create price point offering for Premier Dealer line to address competitive issues with Stevens 200 and Mossberg ATR 100
- Non-Scoped scope rail only
- Target Pricing MSP \$229-\$249
- Do we have capacity to address in addition to current production? (6k -10k units)