## **REMINGTON ARMS COMPANY, INC.**

#### Product Team Meeting Agenda—Ilion

Wednesday February 13, 2008-Ilion, NY 7:30 am

## **Future Meetings**

March 11, 2008-Conference Call April 16, 2008 Ilion May 21, 2008 Ilion June 18, 2008 Ilion August 6, 2008 Ilion September 17, 2008 Ilion November 12, 2008 Ilion December 10, 2008 Ilion

## Upcoming Events

2008 NRA Show May 16-18, 2008 Louisville, KY 2008 Grand American Aug 6-16, 2008 Sparta, IL 2009 New Products Seminar October 12<sup>th</sup>-14th

#### **Business Review** (Trull)

# **Ilion Topics**

#### 2008 SHOT Show New Product Review-(Fink/Lasley)

#### 105 status/update (Keeney)

- · Discuss project status and timeline for production
- Review latest field test results with improvements

#### Model 887 New Pump Action Shotgun (LeMay/Diaz/Wilkes/Fitzsimmons)

- Discuss project status and timeline
- Review costing—Do we have close estimate pinned down
- Purchasing overview of cost reductions
- ATF approval on markings
- Re-Schedule on-site review (E-Town)

## (MPAS) New Auto loading Shotgun (Haskin/Olsen)

- Discuss project status and timeline
- MPAS prototype (sent to SHOT) feedback
- Discuss any Manufacturing issues/concerns
- Re-Schedule on-site review (E-Town)

## Shotgun Common Bbl matting program (Pugliese)

- Marketing approved sample (of high polish blued barrel)—need to see Express/Sportsman sample
- Discuss phase in options

## Shotgun Common 870 Exp D&T Receiver program (Pugliese)

- · Discuss feasibility with new shotgun receiver flow through assembly
- Minimal cost—Consumer added value

## Short Stock Program (Wilks)

- · Discuss project status and phase in timeline
- 20 Ga version ShurShot stock
- Marketing NPP's in place

## "SuperCell" Recoil Pad (Perniciaro/Wilks)

- Discuss S & K Sanding to Norbide disks on wood stocks
- Discuss options for phase in of wood pads

#### Overmold stock Process/Vendors camo (Diliberto)

- Overmold stocks with camo
- MPAS shotgun will use "no seam" process with camo
- Discuss process of camo pattern identification with vendors

# X-Mark Pro Trigger (Perniciaro/Doolittle)

- NPP updated with Marketing requirements-NPP 2008-83
- Review Capital/Ops Requirements and Timeline for Implementation
  - Capital currently in the \$360 range
  - Cover costs in pricing on products that where applicable; 700 HTR, XCR, Varmint, etc. –Fink/Trull

# Model 700 VTR (Perniciaro/Haskin)

- CAR Status for new laser
  - Pursuing quotes for new lasers
  - o 80 per day current-Not believed to be a current issue
  - 12 week lead time
- Fink to review 2009 NPP along with product plan
  - Clearly identify lifecycles and replacement volume-JF
    - Franz to evaluate Ultra Mag feasibility

# Model 700 SPS Stainless Metal Finish (Fink)

- Have received complaints of rough finish and staining (possible oxidation)
- Metal finish on Model 770 Stainless barrel is much better than 700 SPS Stainless
- Need to compare Mayfield process to Ilion Process
  <u>Sietsema to explore different blast media</u>
  New gun to be shipped to JF prior to next PTM 3.11.08

## New Auto loading Rifle (Diaz/Stone/Wilks)

- Discuss project status and timeline
  - DAT testing-100 round proof complete on A-1-A-10 guns
  - o .002" max headspace growth
  - Tweaks to be made to TPA
  - $\circ$   $\,$  To build second 20 guns  $\,$
  - o Review with Stone 2.28 in Ilion to complete quoting
  - Cosmetic gun to be complete end of March
  - CAR to be generated March 20
  - FINK-need to nail down name/model number
- Discuss any Manufacturing issues/concerns
- Status of Wood Quotes
- NPP Updated regarding sights, acceptable trigger pull, accuracy, and malfunction rate.

#### Lead Time on Scopes (Fitzsimmons)

- Plan to reduce lead time based on historical need
- 3% reduction from Manuf, 3% increase by warehouse, avoids air freight charges. Will keep 4 month supply for Ilion and Mayfield

# Mayfield Topics

#### Model 770 Improved Camming Action (Lance/Vicars)

- Progress to date
  - Radius added. 6 weeks will have 200 pieces. Etown will test, end of May phase in approved.

# Model 770 Varmint Offerings (Lance/Vicars)

- NPP for 22-250 Remington offering
  - Correct button end of February
  - o DSG declined. Fall intro product. Fink to complete NPP

Model 798 Synthetic Stock Tool (Lance)

- Path forward
  - o Tool and 1500 stocks landed last week
  - Bass Pro to put in Scoped Combo, most likely 798 Laminate repeat of 2007

Model 798 Walnut Stock (Lance)

- RealWood not holding together with 458 Win Mag
- Added second recoil lug
- Reinforcement required for magnum walnut guns

Model 770 Fire Control (Lance/Vicars)

- · New design price same as current design price with current quote
- Production anticipated September 2008

597 New Synthetic Stock (Lance/Fink/Trull)

- Money budgeted for 2008-\$250-\$260 budgeted
- To implement in 2009 catalog/line
- Etown has CAD model, not process ready
- Modularity? HB barrel channel necessity? Fink to review.