

desired color. They will attempt to produce samples for Sales consideration but if it is not possible to produce a satisfactory green color, Sales Department will accept gold.

The total expenditure anticipated for introduction of the third color is \$6,000 and the product cost is expected to be the same as that for buckskin tan.

Decision:

The Operations Committee, Arms Division, recommends the introduction as soon as possible of a green Model 572 Light-weight at an initial list price of \$62.25.

SIGHTS

Following the last meeting, a separate meeting was held between Research and Development and the Sales Department in which it was decided that more accurate cost estimates would be made on the sight similar to that used on the Winchester Model 55. This was done on the basis of four different proposed methods of manufacture. The most favorable of these involved total expenditure of \$17,400 and resulted in an estimated factory cost for the rear sight of \$.37. This compares with \$.076 for the sights presently used on the 500 Series. These costs were based on amortizing the tooling over a five year period.

Although it was recognized that sights used on our rim fire rifles do not compare favorably with those of other manufacturers, it was not felt that the Committee could recommend this change which would involve outlay of approximately \$17,000 and an increase in annual operating cost of approximately \$30,000. On the other hand, Research and Development pointed out that they had examined a large number of designs and that the one chosen for evaluation was almost certainly the lowest cost of those believed to be satisfactory.

There followed some discussion of the details of our present rear sight to determine if there are some particular features which are especially objectionable and which might be improved by relatively minor changes. As a result of this discussion, it appeared that it might be possible to make the appearance of the sight considerably more acceptable without a major