

must be altered to avoid a post-like appearance due to increased height above that originally thought adequate. This sight is being redesigned.

Rear sights are expected to be delivered in November by the vendor. Plant estimates that they are two months from the new sight production.

In consideration of the adoption of the new sights for the Model 500 rifle series, the Plant reported that, based on the 1960 sales forecast volume of 118,000 rifles, the additional annual "out-of-pocket" product cost is estimated at approximately \$9,800.

The Sales Department recommends that any action concerning Model 500 series sights await introduction of the new sights on the Model 552 and Model 572 Lightweight guns. A sample of the new front sight will be provided by the Plant as early as possible.

MAPLE STOCKS AND FORE-ENDS

The Plant has run 200 Model 552 and Model 572 guns with maple stocks and fore-ends and these are in the warehouse. At this point the vendor could not supply additional blanks. Delivery is now estimated for December; additional production in January. This item will be dropped from the agenda.

GENERAL

FIREARMS SURVEY - MASTER DEVELOPMENT LIST

S1 - Light Colored Stocks and Fore-ends - Model 870 and Sportsman-58

The Sales Department reported that the exhibit of light color stocked guns at the Grand American confirmed the results of the National Skeet Shoot exhibit. About 25% of the shooters were willing to pay more for blonde wood but the majority still preferred dark wood.

In a letter dated August 8, 1958 from W. H. Foster to S. M. Alvis, the Sales Department clarified the estimate of sales of additional guns with light colored stocks and fore-ends. The Sales Department also proposed that blonde wood be introduced in Sportsman-58 and Model 870 guns in Trap and Skeet Grades only and be designated as Sportsman-58 SBL and Model 870 SBL for skeet, and Sportsman-58 TBL and Model 870 TBL for trap. In order that customers could also purchase blonde wood in field specifications, the Sales Department proposed that price lists carry a notation that field specifications would be available on special order. This would avoid an inventory of all "ADL" specifications and gauges in blonde wood.