

possible after the hunting seasons, Sales will propose a desired relationship of gauge and grade offerings between the Sportsman-58 and Model 878.

While it is realized that this course of action may affect dates of availability of any new versions of the Model 878, the course is considered necessary to insure the best possible product and sales potential.)

POWDER-ACTUATED TOOLS

STUD DRIVERS

MODEL 455A FIRE CONTROL

The Research & Development Department reports that functioning difficulties experienced with the redesigned sear block in the Model 455A Heavy Duty 3/8" tool have been overcome. It was found that sticking of the sear block was due to interference in the mechanism. The redesigned sear block does not present any interchangeability problems with older versions of the Model 455 Stud Driver.

The Plant reports that all tools produced since July 1, 1959, beginning with Serial 33783, have incorporated the new fire control mechanism.

The Sales Department has requested approval from Management for supplying sear block conversion parts to service stations under a plan in which the service station would be allowed \$3.00 for parts and labor involved in incorporation of the redesigned sear block. A conversion form would be supplied to the service station. In order for the service station to obtain the \$3.00 involved in conversion, the form would be filled out with the serial number of the tool converted. A record would thus be created of converted tools.

The Sales Department intends to handle conversion as a promotional campaign based on modernization of tools in the field. Literature is now being prepared and questionnaires are being sent out to determine those service stations which intend to participate in the plan.

In response to a Sales Department question, the Plant stated that the necessary parts to supply service stations are expected around September 15, but it will be necessary to check on the vendor's position before a firm date can be set.

The Committee agreed that this item should be dropped from the agenda.

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