

Regular Nylon 66 - \$ 16.04 per gun  
Chrome and Black Nylon - 17.15 per gun

No capital outlay is designated to this item. An engineering cost of \$200 is indicated for development and introduction.

The Sales Department is prepared to forecast 5,000 units of sales for this item in 1962. Proposed list price of the chrome and black Nylon 66 is \$53.95.

The Production Department indicates that the chrome and black Nylon 66 can be made available for January 1, 1962 introduction.

COMMITTEE ACTION: The Operations Committee recommends General Management approval for introduction of a chrome and black version of the Nylon 66 rifle on January 1, 1962. This recommendation is based on a 1962 forecast of 5,000 units.

Additional costs involved in providing the black stock and chrome plated barrel receiver cover and receiver cover screws, totals \$1.11 per gun.

#### FIREARMS GENERAL

##### RUSTPROOF HIGH GRADE GUNS

The Research & Development Department, acting on request of the Sales Department, has tested various types of organic, electro deposited, and conversion coatings individually and in various combinations as a means of providing a rustproof finish. None of the coatings tested has met the desired requirements. By comparing results, it is obvious that the appearance, corrosion, scratch and mar resistance and wear properties provided by the "cyanide black" process are closer to meeting the requirements for a sporting firearm than any other finish.

The Research & Development Department has decided to obtain laboratory equipment capable of processing a maximum of six barrels or actions per load. With this equipment it will be possible to provide "cyanide black" finish on D and F Grade guns. Daily capacity of this equipment will be from 15 to 20 guns per day.

The Sales Department states that it is primarily interested in providing a distinctive rustproof finish for D and F Grade guns. It is questioned whether the "cyanide black" finish will provide the distinctive identifiable appearance of rustproofing. The previously made Parkerized finishes will be reevaluated by the Sales Department.