

sample XP-100 pistol for invoiced shipment.

Selling Price

The Committee reviewed information that became available shortly before the meeting on pistol costs including the new package and its effect on operative earnings and profit margin. This information will be confirmed to the Sales Department to assist them in establishing the selling price for the pistol.

MODEL 600 BOLT ACTION RIFLE

Production Status

The trial and pilot of caliber 308 is behind schedule due to the priority given to the Model 1100 and XP-100. Production still expects they could meet the May 1 warehouse schedule if it is the Committee's decision they do so. The Committee has previously indicated the introduction of caliber 308 will be delayed until caliber 30-30 is also available which may be January, 1964. Production questions committing inventory and machines to warehousing the 308 in May if it will not be sold until January, 1964. In addition, the Model 700 rifle, XP-100 pistol, and a possible 5000 Model 40X-B Government order will place heavy demands on the same production equipment. Deferring the warehouse date for caliber 308 until late 1963 would help level out the Plant's force requirements by the Model 600 production taking up the slack the end of 1963 when the years other centerfire bolt action requirements will have been completed.

The Committee concurred that the Plant should only commit material and inventory to complete the trial and pilot and should not plan to warehouse caliber 308 by May 1.

Design and Test Status

Research will have a prototype model of the three contemplated calibers, .222, .308, and 30-30 within the next 2 weeks. They suggest a meeting to discuss them with Sales at Bridgeport, to which the Sales Department concurred.

The Committee reviewed a current appraisal of the economics for the Model 600 rifle that up-dates the original project for both lower forecast total plant volume and the estimated effect of design differences for caliber 30-30. Comparative data are shown in Table 1. The first column represents the project economics as originally prepared in which it was assumed that the product cost for caliber 30-30 would be essentially the same as the other calibers. The project cost included an estimated \$49,000 Operation and Research charges for caliber 30-30.