

achieve the volume it should and loses money at its price.

Based on this, the Committee established the following program:

- . Discontinue further work on the XR-5 Rolling Block rifle.
- . Conduct a study of the entire rim fire line to determine the desires of the market and the rim fire line Remington should offer to profitably increase its share of the market.
- . The Chairman established a Committee composed of one member from each Department to conduct the study. Each Department head will appoint his member by March 1. The Committee will prepare a study plan to meet the stated objective and periodically report their progress to the Operations Committee.

#### MODEL 40-X-B

The design of the Model 40-X-B is complete to use Model 700 parts and to improve its competitive position with the Winchester Model 52 by providing a fore-end rail. The design was prepared for a recent government bid and has been approved by Ordnance.

There are sufficient 40-X-B parts on hand to cover 1963 sales. The production of 40-X-B parts however, should begin soon to meet a January 1964 change-over.

#### Committee Action

The Committee agrees the Model 40-X-B should be introduced January, 1964 to meet Winchester Model 52 competition. They requested information on costs and effect of selling prices on operative earnings be established by the March meeting to submit to General Management for approval.

#### DEVELOPMENT SCHEDULE

The Committee discussed the firearm developments to be incorporated in the March, 1963 Development Schedule for review at the March meeting.

Meeting adjourned 11:40 a.m.

*L. D. Cox*  
L. D. COX,  
Secretary