

1964 FIREARMS LINE  
ESTIMATED CHANGES IN OPERATIVE EARNINGS  
SUMMARY FROM CHANGES AND APPROVED  
PRICE INCREASES OVER 1963 LINE

|                              | <u>1963 Line</u> | <u>1964 Line</u> | <u>Difference</u> |
|------------------------------|------------------|------------------|-------------------|
| Shotguns                     | \$1,317,000      | \$1,667,000      | \$ 350,000        |
| Centerfire Rifles and Pistol | \$1,060,000      | \$1,354,000      | \$ 294,000        |
| Rim Fire                     | <u>253,000</u>   | <u>223,000</u>   | ( 30,000)         |
| Total                        | \$2,630,000      | \$3,244,000      | \$ 614,000        |

Estimate prepared by Secretary. 1963 Costs based on 1963 #4  
Production Forecast and prices at current level. 1964 Costs based  
on 1963 #4 Production Forecast adjusted for RK-W and Custom Checkering  
applications, and prices at the levels currently authorized for 1964  
by General Management.