

MINUTE #21-1963

Committee Action

The Committee approved and recommends General Management approve the Sales Department recommendation to change the model designations of the Bolt Action Rim Fire Rifles as outlined above.

MODEL 40X-B RIM FIRE RIFLES

In September (Minute #16, 1963) it was agreed to delay the introduction of the Model 40X-B rim fire rifle until the M/40X parts on hand, sufficient to meet 1964 requirements, were exhausted. The new Model 40X-B, however, would be the basis for future quotations for government orders during the interim. Parts for the 40X center fire rifle were exhausted at that time and current shipments of Model 40X-B center fire rifle were being made.

Research and Development requested the Committee to reconsider the introduction date of the Model 40X-B rim fire rifle for the following reasons:

1. Two types of Model 40X rifles are being manufactured at Ilion which compounds component planning and scheduling problems particularly in the wood shop where machine changeovers on a number of operations are encountered from producing two types of stocks.
2. Competition (Winchester) has been on the market for more than six months with their new model.
3. The improvements in the B version, in line with government specifications, will encourage government interest, maintain Remington's image for quality improvement and accuracy developments, and promote rim fire match cartridge sales.

Table 3 indicates the unit operative earnings on a full cost basis and the earnings summary on a cash cost basis in making the change. Increased earnings result from the price increases more than offsetting the added model costs for B versions.

Committee Action

The Committee approves and recommends General Management approve the Research and Development recommendation to introduce the M/40X-B Rim Fire rifle effective January 1, 1964, subject to further review of final selling prices by General Management prior to the issuance of the 1964 price list.

GENERAL

1964 FIREARMS LINE

Sales reported that the only change now anticipated in the 1964