

XR SERIES BOLT ACTION LINE
SALES AT HIGH RANGE- FULL BOOK

	<u>Rim Fire</u>	<u>Center Fire</u>	<u>Rim Fire plus Center Fire</u>	<u>Shotguns</u>	<u>Rim Fire, Center Fire, plus Shotguns</u>
Sales Units	80,000	37,000	117,000	38,000	155,000
Sales Dollars	\$1,450,000	\$1,277,000	\$2,737,000	\$879,000	\$3,606,000
Operating Earnings as Percent of Sales	7.9%	22.3%	15.2%	(13.9%)	7.7%
Net Earnings	\$ 56,000	\$ 138,000	\$ 194,000	(\$59,000)	\$ 135,000
New Investment (Capital)	\$ 521,000	\$ 262,000 (Add'l)	\$ 783,000	57,000 (Add'l)	\$ 840,000
Return on Investment Based on New Investment, Allocated Facilities & Total Working Capital					
Total Capital	0.3%	12.4%	5.9%	(6.1%)	3.2%
Total Expenditure	0.2%	8.1%	4.3%	(4.0%)	2.2%
Return on Investment Based on New Investment & Additional Working Capital					
Total Capital	7.0%	16.5%	11.9%	(7.4%)	5.6%
Total Expenditure plus R & D	3.8%	9.7%	6.7%	(4.5%)	3.2%