RESEARCH & DEVELOPMENT CHARGES AND STARTUP COSTS CHARGEABLE TO OPERATIONS INCURRED PRIOR TO AND DURING THE FIRST YEAR OF OPERATIONS AMOUNT TO \$361,200 GIVING EFFECT TO AMORTIZATION OF SUCH CHARGES AGAINST EARNINGS, DURING THE FIRST YEARS OF OPERATION, EARNINGS AND RETURN ON INVESTMENT ARE AS FOLLOWS: 

Table 5

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| <del></del> |                              | Amortization of Operation                          | Adjusted              |                        |                             |
|-------------|------------------------------|--|-----------------------|------------------------|-----------------------------|
| Year        | Operative<br><u>Earnings</u> | Charges Incurred Prior to<br>and During First Year | Operative<br>Earnings | Net<br><u>Earnings</u> | Net Return<br>on Investment |
| 1966        | \$ 419,500                   | \$ 361,200   | \$ 58,300             | \$ 28,250              | 4.4%                        |
| 1967        | \$ 323,920                   |  | \$ 323,920            | \$156,980              | 29.5%                       |
| 1968        | \$ 323,920                   |  | \$ 323,920            | \$156,980              | 29.5%                       |
|             |                              |  |                       |                        |                             |
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