

Should Remington decide to market the gun it is recommended that an order for 50 be placed immediately for tests - both at Ilion and in the field. We are told delivery of any quantity would take four months.

Assuming the foregoing tests are successful, it is estimated that we would sell an average of 10,000 guns a year in the domestic market through regular trade channels. Of this total, 80% would be 12/30/Full choke and 20% - 12/28/Mod. choke.

Marketing this gun might be on the basis of a non-cataloged and non-fair traded item to our distributors via flyer announcements (similar to the Winchester-Cooney approach).

On the basis of successfully selling 10,000 guns a year, it should be pointed out that in addition to an estimated \$24,500 in operative earnings there would be an absorption of \$28,200 in burden.

PMorgan/mgm
6/10/65