

SHOTGUNS - contd.MODEL 870, 28-410 GAUGEMODEL 1100, 20-28-410 GAUGE - contd.

A prototype Model 1100, 410 gauge gun to which some further changes recommended by Marketing will be incorporated was shown to the Committee. R & D expects to have a prototype of each of the five (5) guns completed by July 15, 1967.

Marketing had requested Committee review of a proposal to retain Model 11-48 equipment for the production of a 12 and 20 gauge plain Barrel shotgun. The proposal is the production of a private brand firearm to be sold directly to large consumers, or as an alternate, the merchandising of the firearm by Remington based on a single order per year. The guns would be identified as the "Mohawk" brand for use as a promotional item in the Remington established distribution program. 83

The plant made a high spot check of additional machines which would be required if the Model 11-48 were retained, assuming that the total plant volume would be within the plant facility forecast. It is indicated that under this assumption, capital expenditures for machines would be approximately \$99,000 as shown on Chart X. Production indicated that the total volume for the Model 11-48 could not exceed 12,000 guns per year without additional capital expenditures.

As a result of the discussion, Marketing was requested to determine the estimated volume and selling price for the proposed program. Also, Marketing is to determine if such volume would be in addition to or included in the 1971 production forecast being used for the facilities study. This data will provide a basis for estimating costs and developing economics.

Committee Action:

R & D is to submit drafts of projects for the new guns based on N/C machines and standard machines for Management review.