

SHOTGUNS - contd.MODEL 870, 28-410 GAUGEMODEL 1100, 20-28-410 GAUGE - contd.

Production indicated the time allotted and the addition of other preferential items has resulted in a very tight schedule. Management is to be kept informed of any developments that could result in a significant delay.

Committee Action:

Production is to determine the weight differential of current Model 1100, 20 gauge production with walnut and mahogany wood.

Estimated product costs of walnut and mahogany Stocks and Fore Ends for the new models are to be developed.

R & D is to resolve the Model 1100, 20 gauge vent rib design with Marketing.

MODEL 32 OVER & UNDER SHOTGUN

Attached as Exhibit 2 is a copy of an R & D order-of-magnitude estimate (-10% to +25%) of a Model 32 design over and under shotgun based on the conditions as outlined. There is an indicated low return by this approach for a 12 gauge gun. The discussion indicated a possible \$350.00 selling price. Also Marketing indicated that for sales volume, other gauge guns would have to be produced.

To assist in investigation of new design, R & D is purchasing several competitive guns. The program is to continue R & D evaluation as various design concepts materialize. This is the second part of the program recommended at the November Operations Committee Meeting.