

The cost of these modifications is chiefly in the added testing required to insure that the rifle meets better accuracy standards.

Pricing was discussed with H. Albaugh last week. It is suggested we consider introducing the rifle at \$259.95 recommended list with discounts of 20% and 15%. Net to Remington would be \$159.28. With the new telescope at \$159.95 list a combination price of \$409.90 is suggested for \$10.00 saving to the consumer.

Rifle would be tested with the scope delivered with it to insure the best results possible in the hands of the shooter. Scope would be packed in the shipping carton separately to avoid excise tax.

The Custom Shop is ready to start manufacture as soon as approval is obtained. Both the scope and the rifle can be available in reasonable quantities by Jan. 1, 1969.

Albaugh has one of the models in his possession.

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MHW:w