R & D Development Program - contd.

It was reported that the patent situation on the Paselle trap is being reviewed.

R & D also proposed to endurance test the Leggett trap. A photograph of this trap was shown to the Committee. It would be difficult to redesign this trap so that the appearance would be acceptable.

The trap designs of the Rossini and Winchester were also discussed.

Assuming the program for the Paselle design is satisfactory, R & III has established target dates.

Start design Preliminary design complete Model ready for test Production for announcement June 1, 1969 October 1, 1969 January 1, 1970 July 1, 1970

When the design is completed, economics and production schedule will be reviewed.

## Production

The Ilion plant is continuing the production of the Expert, Blue Rock and the Wonder Trap (manual, basic electric, DC outfit and AC outfit). Based on the 1868 factory costs, the Expert and Blue Rock were about a break even. There was a loss on all the Wonder Traps. The costs do not include their portion of the \$14,060 gratus charges, \$10,368 R & D charges for model drawings, manuals and parts fists, or \$1550 cost of move from Findlay not absorbed in 1967.

Marketing stated that prices in 1969 had been increased 10% which would increase the sales value.

The meeting adjourned at 2:45 p.m. The regular meeting of the Firearms - Traps Operations Committee is scheduled at Ilion Wednesday, May 21, 1969 at 11:00 a.m.

VGD:I Attachment - Exhibit 1