

EXHIBIT 2

MODEL 591-592, 5MM REM. RIFLES  
ESTIMATED FACTORY COSTS AND EARNINGS

Revised May 9, 1969

	<u>Model 591 Clip Magazine</u>	
	<u>Original</u>	<u>Adjustable</u>
	<u>Rear Sight</u>	<u>Rear Sight</u>
RETAIL SELLING PRICE	\$ 64.95	\$ 64.95
NET SELLING	\$ 35.96	\$ 35.96
FACTORY COST	\$ 27.72	\$ 28.15
FACTORY PROFIT	\$ 8.24	\$ 7.81
% OF NET SELLING	22.9%	21.7%
SELLING-ADMIN.-RESEARCH	\$ 3.92	\$ 3.92
TOTAL COST	\$ 31.64	\$ 32.07
OPERATIVE EARNINGS	\$ 4.32	\$ 3.89
% of NET SELLING	12.0%	10.8%

	<u>Model 592 Tubular Magazine</u>	
	<u>Original</u>	<u>Adjustable</u>
	<u>Rear Sight</u>	<u>Rear Sight</u>
RETAIL SELLING PRICE	\$ 69.95	\$ 69.95
NET SELLING	\$ 38.72	\$ 38.72
FACTORY COST	\$ 29.77	\$ 30.20
FACTORY PROFIT	\$ 8.95	\$ 8.52
% OF NET SELLING	23.1%	22.0%
SELLING-ADMIN.-RESEARCH	\$ 4.22	\$ 4.22
TOTAL COST	\$ 33.99	\$ 34.42
OPERATIVE EARNINGS	\$ 4.73	\$ 4.30
% of NET SELLING	12.2%	11.1%

NOTE: THE ADDITION OF THE MODEL 788 ADJUSTABLE REAR SIGHT  
ADDED \$.43 PER RIFLE TO THE FULL FACTORY COST.

VGD:I

EXHIBIT 2

WIL01828