

cc: R.A. Williamson
S.M. Alvis
M.H. Walker
L. Fox
Estimate File #2975

December 8, 1969

V. G. DeREUS

WONDER TRAYS (MANUAL & ELECTRIC)
COMPARISON OF PRESENT COST - PRESENT VERSUS PROPOSED

Cost estimates have been completed for our present and proposed Wonder Tray lines. The following information shows a comparison of these estimates and the effect on manufacturing costs.

Item	Est. Full Factory Cost per Each		Est. Cost Reduction (Percent) with Proposed Design
	Present	Proposed	
Manual Tray with Accessories	\$ 257.56	\$ 230.83	10.4%
Electric (Subit BC (2 Trays and Accessories)	601.97	512.33	14.8%
Electric (Subit AC (2 Trays and Accessories)	615.34	488.49	21.1%

Cost reduction on the Manual Tray is primarily due to replacing the present "Bell Circuit", "Trigger Bar Assy", "Bell Night Assy" and their related components with less sophisticated designs. Two solenoids and microswitch are proposed for the Electric Tray, along with the new design for the present Trigger Bar Assembly. The complete elimination of the present Receptor Assembly for the proposed AC Outfit is also reflected in the reduced estimated cost.

In spite of the estimated reductions, a significant factory loss is still indicated for the proposed line at 1969 price levels.

Plant expenditures required to introduce proposed changes are estimated at \$3,000.

F. G. Carlson, Superintendent
Methods & Standards Section

By: R. F. Carr

att.
RFK:cm