

PROPOSED TOURNAMENT TRAPHI-SPOT ESTIMATED COSTS

	<u>ESTIMATED COST PER EACH</u>		
	<u>100</u>	<u>250</u>	<u>500</u>
STD. MATERIAL - PARTS	\$ 794.94	\$ 715.99	\$ 670.08
- PACKING	3.50	3.50	3.50
MATERIAL VARIANCE	39.92	35.97	33.68
R&D LABOR (ASSEMBLY & TEST)	30.88	30.88	30.88
VARIANCE	6.18	6.18	6.18
R&D BURDEN	40.77	40.77	40.77
WORKS ENG. LABOR (PACK & CRATE)	3.14	3.14	3.14
VARIANCE	6.28	6.28	6.28
WORKS ENG. BURDEN	5.65	5.65	5.65
WARRANTY REPAIRS	15.00	15.00	15.00
SUB-TOTAL	\$ 946.26	\$ 863.36	\$ 815.16
PLANT OVERHEAD (MAT'L ONLY)	41.92	37.77	35.36
INVENTORY ADJUSTMENT	9.88	9.01	8.51
FACTORY COST	\$ 998.06	\$ 910.14	\$ 858.03
VENDOR TOOLING*	7.12	2.85	1.42
FACTORY COST INCLUDING TOOL AMORTIZATION	\$1005.18	\$ 912.99	\$ 860.45

*VENDOR TOOLING COST - \$7147.50

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