## SHOTGUNS - contd.

## MODEL 3200 SHOTGUN - contd.

Excess costs above realizable value per gun were reduced to \$101 in March. Current information indicates a further significant reduction for April.

It is expected that a production rate of 20,000 guns per year will be achieved starting in September. It is planned to produce 16,300 guns in 1973.

N/C engraving of independent components for the One of 1000 guns will start the week of April 23.

R & D reported that editing of N/C programs for engraving and checkering of the One of 1000 guns is ahead of schedule.

The simulated Rosewood Grip Cap and the Phillips head screws are the subject of customer complaint. R & D is developing alternatives for improving the Grip Cap and fastening.

Wood color is lighter than some customers expected.

A customer has reported a gun that fired on closing. The gun is to be returned and examined very carefully. General Management directed R & D and Production to reassure that this maintantian will not occur.

Marketing presented a proposal for a "Premier" trap grade gun in place of the One of 1000 for International Sales - Exhibit 1. All specifications are to be the same as the One of 1000 except:

- Premier is to replace One of 1000 in the Frame marking.
- Serial numbers will be REF 73001 to 73500 (500 guns to in the be produced).
- Wood Finish to be satin, rather than gloss, to simulate ofl type finish.

  These guine are to be produced in September through December, 1973.

Production reported that it will be possible to meet the schedule for "Premier" gun. These 500 will be part of the 16,300 produced in 1973.