

BUSINESS MEETING - contd.#1 Forecast - contd.

Domestic sales are forecast at increases of:

Shotguns	-	+ 9.8%
Rim Fire Rifles	-	+ 5.7%
Center Fire Rifles	-	+ 4.8%

These increases will probably increase our share of market by:

Shotguns	-	+ 1%
Rim Fire and Center Fire Rifles	-	+ 1/2%

The forecast expresses our confidence in the strength of the line in face of continuing strong competitive efforts. Although economic conditions in 1975 are particularly uncertain at this time, we are certain this strength will enable us to meet this ambitious forecast.

Five-Year Forecast

On a total company basis over the 1975-79 period, forecasted shipments will increase as follows:

Shotguns	-	+33.3% or +8.3% per year
Rim Fire Rifles	-	+ 9.0% or +2.3% per year
Center Fire Rifles	-	+17.6% or +4.4% per year

International forecasts increases of:

Shotguns	-	+20.7% or 5.2% per year
Rim Fire Rifles	-	+ 4.4% or 1.1% per year
Center Fire Rifles	-	+27.5% or 6.9% per year

The forecast reflects International's confidence in:

1. Gmbh's marketing potential in the European area.
2. Increasing gain in acceptance of the Remington gun line, particularly in automatic shotgun and center fire rifles, that will gain a greater share of market in all foreign markets in the coming years.