

SHOTGUNS - contd.MODEL 1100, 20 GAUGE LIGHTWEIGHT SHOTGUN - contd.

- . The improved 20 gauge lightweight is a superior gun and should be the 20 gauge gun in the Remington line.
- . A project must be approved by mid-year to accomplish the 1977 introduction. The regular 20 gauge guns would be dropped in 1978.

Committee Action:

The Operations Committee directed that a project be prepared to improve the 20 gauge lightweight shotgun based upon the economics presented here. The project is to be submitted to the Board in mid-1975.

EXTENSION OF N/C CHECKERING TO
ADDITIONAL CENTER FIRE RIFLES AND SHOTGUNS

As directed at the December meeting, economics were developed for extending cut checkering to the capacity limit of only one additional multi-head machine at this time. These were presented as Exhibits 4 and 5. These economics are shown for the machine operating at the current 60 in./min. cutting speed and the 100 in./min. speed which should be obtained. A retail price increase of \$20 would be added to each gun that had pressed checkering replaced with cut checkering. No additional volume was forecast.

The Chairman stated that the return is marginal - not enough to pay for the machine. The additional \$20 at retail is not enough for the required justification. A minimum of 20% return will be required for the Board to consider this project.

Marketing considers adding cut checkering to target grade guns as a necessary part of upgrading the Model 1100.

83