

MODEL 1100 - 12 GAUGE - PLAIN BARREL - CATALOG # 5322

	Month of January 1975		4th Quarter 1975 (Forecast No. 1)		4th Quarter 1975 Current Estimate	
	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds Or Per Gun	% of Net Selling Price
Direct Material*						
STEEL	3.90	3.3	3.96	3.4	4.21	3.6
WOOD	2.71	2.3	2.76	2.3	3.25	2.8
PURCHASED PARTS	7.70	6.5	7.85	6.7	8.24	7.0
OTHER	1.76	1.5	1.76	1.5	1.81	1.5
Total Direct Material	16.07	13.6	16.33	13.9	17.51	14.9
Input Direct Labor	16.62	14.1	18.31	15.5	19.31	15.5
Input Burden	31.38	26.7	34.82	29.6	35.01	29.8
Total Cost to Warehouse	64.07	54.4	69.46	59.0	70.83	60.2
Factory Margin	53.60	45.6	48.21	41.0	46.84	39.8
Deduct: G & A Expense @ 11.2 %	13.18	11.2	13.18	11.2	13.18	11.2
Operative Earnings	40.42	34.4	35.03	29.8	33.66	28.6
Deduct: Interest Expense @ 1.4%	1.65	1.4	1.65	1.4	1.65	1.4
Earnings after interest expense	38.77	33.0	33.38	28.4	32.01	27.2
Net Selling Price	117.67		117.67		117.67	

January 1975 - At most recent purchase price through January.
4th Quarter - At purchase prices projected for period in No. 1 Forecast.