

SHOTGUNS - contd.MODEL 3200, 32" BARREL TRAP SHOTGUN - contd.
(Introduction 1975)

Marketing reported that orders are being received at a good rate (1684 to date).

Committee Action:

The Operations Committee agreed to drop reporting.

MODEL 3200 COMPETITION SKEET AND TRAP SHOTGUNS
(Introduction 1976)

Production reported that a project is being prepared for revised specifications for these guns. Trial and pilot work has resumed assuming that these guns will be released to production. It is scheduled to complete trial and pilot assembly and test in September. 83

Economics for these guns were reviewed, Exhibits 1 and 2. These economics will be revised slightly to provide glueing equipment described below.

Marketing has requested that the wood for these guns be the top of the B grade specification - 1/3 figured panel on the Stock. To help insure an adequate supply, Production is developing a shorter Stock blank. This blank will be made to fit the standard process by glueing a small block on the front for use as a locator which will be removed in the process. It is the opinion of our wood vendors that they will be able to supply us with sufficient wood of the required grade to fill 1976 requirements of 5840 guns. It should be noted that this supply will be tight and because of the vendor's procedures, may also be erratic.

Marketing reported that they believe the new specifications on the high end of the line will allow restructuring of pricing of the line in relation to these guns. This is the basis of the economics. Further review of the volumes shown in Exhibit 1 are required before project economics can be completed.

The Operations Committee confirmed that introduction of the Competition grade guns is needed. Production was directed to continue work to meet schedule while details of the economics are being developed for the project.