

*Harold*  
**DON'T SAY IT—WRITE IT** *File Copy*To W. E. LeekDATE 8/6/63FROM S. M. Alvis *SM*

Am sending along some correspondence which is self-explanatory thinking that you will probably want to consider who should cover this pistol demonstration at Aberdeen. When they first called about it, it was expected to be for August 15th; later we heard the 29th, and now I notice it is after the first part of September. So in this case, should you wish to cover, it may be possible without having to cut your vacation short. In the meantime I have asked Harold Waterman to be alert and to plan for the job. Though you may not require him to go, you may want certain things done in the way of preparation of equipment, etc. It is suggested that you might give Harold a call here at the office and talk over the plans.

Even though this may not sell any quantity of XP-100's, it is a good vehicle to use in seeing what is going on in connection with these military rifle tests at the same time anticipating some further activity on our part. This fellow Lorenzen asked about the autoloading version of the XP100 and I had to tell him that we had rescheduled the job in view of other priority items.

SMA:B  
Encl.