BARBER - PRESALE R 0119428

September 29, 1992

TO: Ken Soucy FROM: Jim Ronkainen

SUBJECT: September Monthly Report

M/700 SS for 1993

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The initial proposal from marketing for the 1993 M/700 SS product line was transmitted in mid-July. The catalog gun representing this proposal was shipped the first week in August. The proposal for the 1993 M/700 SS product line has since been changed twice based on feedback from customers and the sales force. The issues marketing would like addressed are:

- o cosmetics of the stock
- o muting the perceived hollow sound in the butt of the stock
- changing the metal finish on the barreled action to glass bead blast
- o adding a floorplate version of the rifle for all standard and magnum calibers
- o adding a 24 inch standard contour barrel for all non-magnum calibers

The catalog guns have been revised twice to conform to the latest specifications. The sample gun for the "glamour" shot is a M/700 SS short action BDL with a standard contour barrel and the proposed metal finish. The design package to incorporate the changes requested by marketing will be transmitted next week.

Installing the capital equipment to achieve the metal finish marketing would like on the barreled action is the critical path for this project. Facilities to apply a "silver" powdercoat may be the secondary critical path for this project.

M/700 DM

Sample parts for the box underway in the tool room. Project has been slightly delayed to current workload with the changes to the M/700 SS. A functional prototype will be ready for the October Product Team meeting.

M/700 CS (Camo Synthetic)

Changes have been made to the mold to correct the deficiencies found in the sample stocks we received in July. Both long action BDL standard and magnum stocks have been approved for production. Sample stocks for the short action BDL standard have been evaluated and require several of the same changes made to the long action tooling. A second run of approval samples for the short action stock is expected in early October. **BARBER - PRESALE R 0119429**

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<u>M/700 Classic - 6.5 x 55 Swedish Mauser</u> Work on the chamber drawings has begun to compare the SAAMI chamber drawing to the C.I.P. chamber drawing for this caliber.

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