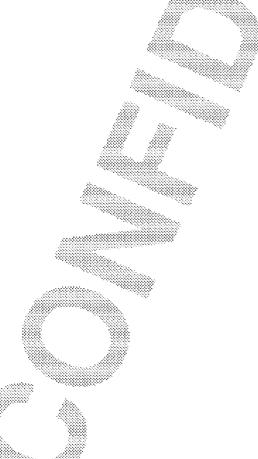


The Model 1100 line will be managed in the same manner as the Model 11-87, maximize earnings while protecting sales volume. As the NAS family of 12 and 20 gauge products enter the hunting market, the corresponding Model 1100 SKU's will be discontinued. Target grade guns will be maintained and expanded in the M1100/11-87 product lines with refinements that meet the needs of inanimate shooters. Since the NAS will only be offered in 12 and 20 gauges, manufacturing capability for the 28 gauge and .410 bore Model 1100 offerings should be maintained (if this can be done economically). Offering these guns on an every other year basis should result in sufficient orders to justify a production run.

SP-10 Magnum

No notable new products are planned for the SP-10 line. The SP-10 is expected to maintain a strong position in the heavy payload market for the next few years. However, as the NAS is introduced, some SP-10 demand is expected to migrate to the NAS.



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