Change in Gross Profit

YTD 2005 vs. 2004

($ in Millions)

	Firearms	Ammo	All Other	Fav(Unf)	
Sales at 2004 prices	$ 4.5	$ (1.2)	$ (0.2)	$ 3.1	
Std. COGS (Other mix/Std Cost Changes)	(4.3)	(2.7)	-	(7.0)	
Change due to sales (volume/mix)	0.2	(3.9)	(0.2)	(3.9)	*
Selling prices:	0.4	2.8	0.2	3.4	
Pension/OPEB	0.4	0.3	-	0.7	
Recognition of manufacturing variances	(0.2)	(0.8) **		(1.0)	
Total				$ (0.8)	

*Higher standard cost of sales due to reflection of commodity cost increases in standards and volume/mix.
**Variances shown reflect all Lonoke variances for commodity and OH spending costs net of recognized hedging gains.

Remington

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