

Change in Net Sales				
First Six Months 2002 vs. 2001				
(\$ in Millions)				
	Fav(Unf)			
	Volume	\$	Price	Volume/Mix
Firearms				
Shotguns	9,966	0.2	0.3	(0.1)
Rimfire Rifle	242	0.1	-	0.1
Black Powder Guns	(3,019)	(0.9)		(0.9)
Centerfire Rifle	5,123	4.1	1.1	3.0
Other	156	0.2		0.2
Total Firearms	12,468	3.7	1.4	2.3
Ammunition				
Shotshell	(8.2)	3.5	(0.4)	2.9
Rimfire	97.5	1.8	(0.2)	2.0
Pistol & Revolver	8.3	1.6	(0.1)	1.7
Rifle	8.3	4.2	(0.1)	4.3
Components	15.7	0.4		0.4
Other	(1.4)	(0.1)	-	(0.1)
Total Ammunition	121.2	10.4	(0.8) *	11.2
Fishline and other		0.3	(0.5)	0.8
Total		\$ 14.4	0.1	\$ 14.3

Note: Firearms volumes are expressed in units. Ammunition volumes are expressed in millions of rounds.

* Selling Price increased \$0.2, offset by \$0.9 higher discount receipts.

