

ILION BASED RIFLE PRODUCTS

2004 New Rifles

- Model 700 CDL (Classic Deluxe)
NPP-2004-24 RAMACS(7007,7015,7011,7017,7047,7049,7051,7053)
OBJECTIVE: New Product
Action: Production Status from Ilion
ACTION: WE MUST SHIP CDL'S IN THE FIRST QUARTER!
 - Starting 3/8-100 stocks per day on long action
- Model Seven Synthetic Stock
OBJECTIVE: New Product
ACTION: Samples to Trull at SHOT, determined to go with Polypropylene gray stock. Texturing not great, but will leave as is for now. Marketing direction to proceed with production.
ACTION: Ilion to update on production status
 - 50 piece first article, T&P's built, few dimensional changes
- Model 700 204 Ruger
OBJECTIVE: New Product
NPP-2004-36, 37,38 RAMACS 6196 (LV SF), 7467 (VLS), 7527 (ADL SYN)
Current on order status is 3,585 pieces (1376- ADL, 1224-VLS, 985- LV SF)
ACTION: Test and Production Status from Ilion
 - Production capable at the end of March.
 - Need new madrel.

2005 Prospective Ilion New Rifle Programs

- 2005 New Products
 - Model 700 Syn Stock Redesign Status
 - Need sample stocks by Sept. 30, 2004
 - May have vendor that will furnish mold to get our business
 - ACTION: D. Diaz to provide design at PTM
 - M700 LV-Custom Foam \$30 savings v. Bell & Carlson
 - Pillar bedded, steel reinforced
 - Weight currently within ounces of B&C stock, can change weight
 - ACTION: Communicate desire to pursue to purchasing
 - Stock geometry looked good.
 - NDA in place with Hogue
 - Model 700 Special Purpose Synthetic – Trull to issue NPP prior to Meeting.
 - Must compete with Tikka and Vanguard
 - Must market as "high tech" material
 - ACTION: Trull to evaluate
 - Update to Varmint Line – Review/discuss new concepts. Review McMillan stock designs
ACTION: D. Diaz to check intellectual property concerning bedding block in HS Precision stocks
Trull having discussions with H.S. Precision now on how to update the line. It is going to be a difficult sell to steer the market away from the H.S. stock after we have done such a thorough job convincing the market on how great it is. Committing resources to design around it may be an inefficient use of our resources.