

John Trull

From: Trull, John  
Sent: 01/26/2004 04:13:00 PM  
To: 'Tom Frane'; McCanna, Robert M.  
CC:  
BCC:  
Subject: RE:

Steve is correct in what he is saying. The project to get the common fire control guns approved has been a royal pain in the neck. We have spent over \$250k on doing this. During the testing at the CA specified test house, CA DOJ again changed their requirements to add some additional implements to try and disable a lock. In short, they are doing their very best to make it as difficult as possible for anything to pass. We protested because they changed the requirements after we submitted. The response was a statement from CA DOJ saying that "technically, we were grandfathered under the old requirement, but they highly recommended that we not apply for registration." Put 2 and 2 together there and you can guarantee that as soon as we applied for registration, they would find a loophole to exclude us. The only feasible solution is to include a CA DOJ approved lock with every gun. Doing that as well as the ISS from a business perspective is silly. It defeats the whole reason for having the ISS in the first place. Bottom line is we are chasing a moving target with respect to meeting the requirements from a legislation that can change the requirements on us without notice. I should have a better update for you at SHOT.

John C. Trull  
Marketing Manager - Firearms Division  
Remington Arms Company, Inc.  
P.O. Box 700  
870 Remington Dr.  
Madison, NC 27025-0700  
(336) 548-8737 - Phone  
(336) 548-7737 - Fax  
john.trull@remington.com  
www.remington.com

-----Original Message-----

From: Tom Frane [mailto:tomf@maschmedt.com]  
Sent: Monday, January 26, 2004 4:03 PM  
To: McCanna, Robert M.; Trull, John  
Subject: Fw:

Can you shed light on me please?

----- Original Message -----

From: "Steve Johnson-M&A" <masch9@earthlink.net>  
To: "Tom Frane" <tomf@maschmedt.com>  
Sent: Monday, January 26, 2004 12:51 PM  
Subject: Re:

- > Tom,
- > What they are talking about is having Remington get on board with the other
- > major firearm manufactures and either get all of the ISS systems California
- > approved or provide an approved lock in each box.