

Remington Product Proposal

Date 08/13/03

PP# 2004-27

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Brief Description: Model 40-XS .308 Win (Complete System)

Market Overview: For International and Domestic Law Enforcement markets.

Volumes		National	Domestic			Law	1st Yr
SKU	Description	Accounts	Agencies	Int'l	Canada	Enf.	Total
27227	Model 40-XS .308 Win (Complete System)			150		50	200
						0	0
							0
							0
							0
							0
		0	0	150	0	50	200

Volumes		2nd Yr	3rd Yr	4th Yr	5th Yr
SKU	Description				
27227	Model 40-XS .308 Win	300	300	300	300
		0			
		0			
		0			
		0			
		0			

Unit Pricing	Net Price	Invoice	FET	RemCash	cost	\$Margin	%Margin
Target	4175	\$ 4,175	\$ 418	\$ 3,758	2032	\$ 1,726	46%
Project							
Actual							

Submitted By J. Trull

Revisions: Original

REV1 Changed stock to McMillian A3 Tactical. Changed bolt body finish from Powder Coat to Black Teflon. Changed wording on R3 pad and on Mag box. Added Definition to swivel stud configuration and added Swivels.