

- Embellishment changes to shotgun receivers  
**OBJECTIVE:** Change or eliminate the "dated" embellishment on our current receivers to better respond to market requests.  
**ACTION:** Team to discuss how to best enact this change in terms of future equipment utilization and timing.  
**Schoppman:** 9 - 11-87 RAMACs and 8 - 870 RAMACs will be affected. List of current RAMACs affected will be sent to Ilion via NPP.  
**ACTION:** Schoppman to work with Skinner to plan implementation and not strand inventory of embellished product. New RAMACs may be required.

#### Shotgun Product – General

- Low-Cost Shotgun  
**OBJECTIVE:** Provide a 12 gauge pump-action shotgun option with a standard cost of \$100 or less.  
**Action:** Team to discuss the scope, design issues, project costs and potential timeline for such an offering.  
**Schoppman:** R&D to be given full design freedom to achieve the goal of significant cost reduction. Cosmetics and parts commonality with existing product will take a back seat. Specifications will be as a result of benchmarking against current low-cost product in terms of performance, life expectancy, etc.  
**ACTION:** R&D will work up concepts with Mfg input by end of October 03. Will also put a project budget together for 2004.

#### Remington Military Products

- Model 870 MCS & "Mil-Spec"  
**OBJECTIVE:** Prepare to provide needed product to US Armed Forces based on feedback from recent AARs and discussions with key procurement personnel.  
**ACTION:** Discussion around the mil-spec process and update from Ilion on progress to date finding out why we failed to secure the contract for MIL-S-3443.  
3 major factors seem to have contributed to this failure to win the contract first solicited for bid in 1993:
  1. Insufficient focus on the product.
  2. Insufficient focus on the Military procurement process.
  3. Insufficient focus on supporting documentation.

**Schoppman:** Informed the team that the DoD is working towards re-writing the ORD for shotguns to redefine them as Combat Weapon Systems, and that the current contract is due for renewal in 2004. Schoppman will ensure that based on past experience and current input from key military sources, Remington will be ready for the next solicitation for product.

**ACTION:** To begin the "back-channel" military procurement process, Schoppman is working with R&D and Mfg to produce a Modular Shotgun system that will be presented to various SOF groups for review in September 03. This will serve as a "foot in the door" for our product in anticipation of the new ORD.

#### Ilion Quality – Shotguns

- Shotgun POI  
**OBJECTIVE:** Conformance to SAAMI spec  
**ACTION:** Need samples in Madison of new rib design for evaluation.