

Bunting, Jay M.

From: Bristol, II Ronald H.

Sent: Friday, August 14, 1998 8:18 AM

To: Ackley, James B.; Diaz, Danny; Rensi, Sam; Rabbia, James A.; Longo, Robert W.;
Ballo, John R.; Bunting, Jay M.; Brueckmann, William R.

Subject: Model 710 Discussion/Agenda

- State of design- Chosen design and comparison to Marketing Requirements
- Review of High Spot costs and where risks lie

	700 ADL		710 Synthetic	
	1998 Stds	1999 Stds	High Spot	NPP
MSP	\$ 319.00	\$ 320.00	\$ 229.00	\$ 229.00
NSP	\$ 258.39	\$ 259.20	\$ 185.49	\$ 185.49
Material	\$ 32.99		\$ 44.86	
Labor	\$ 23.28		\$ 21.85	
Variable Overhead	\$ 33.79		\$ 29.50	
Fixed Overhead	\$ 33.52		\$ 31.03	
	\$ 123.58	\$ -	\$ 127.24	103
Margin	\$ 134.81	\$ 259.20	\$ 58.25	\$ 82.49
Margin %	52%	100%	31%	44%

Capital Invest

1,400,000

R&D Cost

- Determination of Path forward

RHBII

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