

**Keeney, Mike**

**From:** Diaz, Danny  
**Sent:** Friday, August 14, 1998 9:08 AM  
**To:** Keeney, Mike  
**Subject:** FW: Model 710 Discussion/Agenda

**From:** Bristol, II Ronald H  
**Sent:** Friday, August 14, 1998 8:17 AM  
**To:** Ackley, James B ; Diaz, Danny; Rensi, Sam; Rabbia, James A ; Longo, Robert W ; Ballo, John R ; Bunting, Jay M ; Brueckmann, William R  
**Subject:** Model 710 Discussion/Agenda

- State of design- Chosen design and comparison to Marketing Requirements
- Review of High Spot costs and where risks lie

	700 ADL		710 Synthetic	
	1998 Stds	1999 Stds	High Spot	NPP
MSP	\$ 319.00	\$ 320.00	\$ 229.00	\$ 229.00
NSP	\$ 258.39	\$ 259.20	\$ 185.49	\$ 185.49
Material	\$ 32.99		\$ 44.86	
Labor	\$ 23.28		\$ 21.85	
Variable Overhead	\$ 33.79		\$ 29.50	
Fixed Overhead	\$ 38.52		\$ 31.03	
	\$ 123.58	\$ -	\$ 127.24	103
Margin	\$ 134.81	\$ 259.20	\$ 58.25	\$ 82.49
Margin %	52%	100%	31%	44%
Capital Invst.			1,400,000	
R&D Cost				

- Determination of Path forward
- RHBII**