

700 Police	1999 Actual	2000 Act	2001 Act	2002 Act	2003 Fcst	2003 P.O.
Unit Sales (M)	4.5	5.7	6.7	7.1	7.6	7.6
Sales Dollars (\$MM)	\$ 2.6	\$ 3.2	\$ 3.7	\$ 3.9	\$ 4.3	\$ 4.3
Standard Margin (\$MM)	1.4	1.7	2.0	2.0	2.2	2.2
Standard Margin % Sales	53.8%	53.5%	53.3%	52.1%	51.0%	51.0%