

11-87 Police	1998 Actual	1999 Actual	2000 Act.	2001 Act.	2002 FCST	02 P.O.
Units Sales (M)	1.6	1.2	1.2	1.0	1.0	1.1
Sales Dollars (\$MM)	\$ 0.7	\$ 0.6	\$ 0.6	\$ 0.5	\$ 0.5	\$ 0.5
Standard Margin (\$MM)	0.4	0.3	0.3	0.2	0.3	0.3
Standard Margin % Sales	56.4%	55.3%	55.9%	51.8%	52.6%	52.0%