

Remington Arms Company, Inc.
2006 Estimated Costs

Ilion, NY

Description		(A) 2005 Standard	(B) 2005 Variance	(A+B=C) 2005 Actual	(D) 2005 Annualized	(D-C) Calculated Difference	(E) Expected Inc/Dec in 2006
MATERIALS							
Steel	(1)	3,600,000	500,000	4,100,000	4,225,000	125,000	
Synthetic Long Stocks	(2)	1,480,000	50,000	1,450,000	1,462,500	12,500	105,000
S & K		6,800,000		6,800,000	6,800,000	-	
Surcharge		800,000	200,000	1,000,000	1,000,000	-	(200,000)
SPL Trigger Assembly		-		-	-	-	1,100,000
		\$12,800,000	\$ 750,000	\$13,350,000	\$ 13,487,500	\$ 137,500	\$ 1,005,000
LABOR							
2.75% Hourly Wage Increase 9/13/05	(3)	27,689,063	-	27,689,063	27,689,063	-	567,188
\$500 per Lump Sum Increase 9/10/06			-			-	125,563
Salaries	(4)	8,800,000	-	8,800,000	8,800,000	-	264,000
		\$ 36,489,063	\$ -	\$ 36,489,063	\$ 36,489,063	\$ -	\$ 956,750
OVERHEAD							
Tooling & Operating Supplies		6,868,000	1,000,000	7,868,000	7,868,000	-	
Overtime Premium		1,400,000	300,000	1,700,000	1,700,000	-	
Healthcare Costs (+11%)		6,800,000	(300,000)	6,500,000	6,500,000	-	715,000
Worker's Compensation		1,600,000	600,000	2,200,000	2,200,000	-	
Freight (Non Raw Material)		300,000	200,000	500,000	600,000	100,000	200,000
Steam	(5)	1,900,000	350,000	2,250,000	2,250,000	-	1,050,000
Match Change - 401k							
Electricity		2,100,000	1,000,000	3,100,000	3,320,000	220,000	498,000
Gases (including hydrogen/nitrogen)		450,000	150,000	600,000	600,000	-	120,000
Maintenance		7,200,000	700,000	7,900,000	7,900,000	-	
Depreciation		3,300,000	(200,000)	3,100,000	3,100,000	-	300,000
		\$ 31,918,000	\$ 3,800,000	\$ 35,718,000	\$ 36,038,000	\$ 320,000	\$ 2,883,000
Total Standard Costs		\$ 81,007,063	\$ 4,550,000	\$ 85,557,063	\$ 86,014,563	\$ 457,500	\$ 4,844,750
PERIOD EXPENSE							
Scrap		2,300,000	(400,000)	1,900,000	1,900,000	-	
+17% Worker's Comp 2nd Injury Fund		200,000		200,000	200,000	-	34,000
Excess/Obsolete Reserve	(6)	100,000	750,000	850,000	850,000	-	(350,000)
Steam Costs (Temp. Boiler & O&M)			550,000	550,000	550,000	-	650,000
Project Operations Charges	(7)	650,000	650,000	1,300,000	1,300,000	-	(450,000)
		\$ 3,250,000	\$ 1,550,000	\$ 4,800,000	\$ 4,800,000	\$ -	\$ (116,000)

6/12/2006 ~AUTOTIME

~AUTOFIELD C:\Program Files\TCD\CrackerLoader\REM\REMEmail\rawblob\

VARIANCE HOLDBACK						
Previous Year Variances Released	(8)	1,200,000	1,200,000	1,200,000	-	1,600,000
Total Standard/Period/Holdback		<u>\$ 84,257,063</u>	<u>\$ 7,300,000</u>	<u>\$ 91,557,063</u>	<u>\$ 457,500</u>	<u>\$ 6,328,750</u>

Assumes Volume/Mix are the same for 2005 & 2006.

- (1) Assume \$125M is incremental to '05 "actual"
- (2) Cost increase reflects change in design of existing component; new recoil pad (\$2 premium per stock)
- (3) Assume that approx. 25% (\$183M) of total impact was included in '05 standards; with remaining impact in '06 (\$567M)
- (4) Assume full impact of 3% increase
- (5) Updated to reflect analysis provided by Bruce Firman on 10/13 (reflects impact of full price only; see Period Expense section for temporary boiler & O8
- (6) '05 includes additional reserve for O/U allowance for S&K transition (partial); assume '06 will still need amount for S&K
- (7) '05 included continuation of 105CTi project which was not budgeted; '06 budget not yet developed (assume some carryover of 105CTi & SPL)
- (8) assume impact in '06 is difference between (\$1.6MM & \$1.2MM) carryforwards of '05 & '06
- (9) Assume 50% of raw variances & 75% of WIP variances are released to P&L in current year (except for lump sum which occurs in Q4 & will remain capi

Note: Analysis includes labor and utility related costs for entire Ilion site (i.e. Firearms/Arms Service/PMPd/Custom Shop

(D+E=F) Expected 2006 Cost	(F-G=H) Cost Inc/Dec Over 2005	() = Favorable EBITDA Change (9)
4,225,000	125,000	62,500
1,567,500	117,500	58,750
6,800,000	-	-
800,000	(200,000)	(100,000)
1,100,000	1,100,000	550,000
\$ 14,492,500	\$ 1,142,500	\$ 571,250
28,256,250	567,188	425,391
125,563	125,563	-
9,064,000	264,000	198,000
\$ 37,445,813	\$ 956,750	\$ 623,391
7,868,000	-	-
1,700,000	-	-
7,215,000	715,000	536,250
2,200,000	-	-
800,000	300,000	250,000
3,300,000	1,050,000	787,500
88,000	88,000	66,000
3,818,000	718,000	593,500
720,000	120,000	90,000
7,900,000	-	-
3,400,000	300,000	-
\$ 39,009,000	\$ 3,291,000	\$ 2,323,250
\$ 90,947,313	\$ 5,390,250	\$ 3,517,891
1,900,000	-	-
234,000	34,000	34,000
500,000	(350,000)	(350,000)
1,200,000	650,000	650,000
850,000	(450,000)	(450,000)
\$ 4,684,000	\$ (116,000)	\$ (116,000)

6/12/2006 ~AUTOTIME

~AUTOFILE C:\Program Files\TCD\CrackerLoader\REM\REMEEmail\rawblob\

1,600,000	400,000
<u>\$ 97,231,313</u>	<u>\$ 5,274,250</u>
	<u>\$ 3,801,891</u>

&M costs)

italized)