

Channel Sales

(\$ in Millions)

	<u>2002</u>	<u>2001</u>
Mass Merchants	\$ 37.0	\$ 26.9
Wholesalers	91.5	90.2
Dealers	12.4	15.0
Government/Law Enforcement	13.0	11.3
Chains	11.3	12.9
Canada/International	18.4	13.0
Industrial/Other	8.1	8.0
	<u>\$ 191.7</u>	<u>\$ 177.3</u>

% Change

38%

1%

-17%

15%

-12%

42%

1%

8%