

Change in Net Sales
Second Quarter 2002 vs. 2001
(\$ in Millions)

	Fav(Unf)	
	Volume	\$
Firearms		
Shotguns	12,099	2.0
Rimfire Rifle	4,085	0.5
Black Powder Guns	(338)	(0.1)
Centerfire Rifle	(147)	(0.7)
Other	(1,284)	-
Total Firearms	14,415	1.7
Ammunition		
Shotshell	(14.0)	0.7
Rimfire	33.3	0.6
Pistol & Revolver	1.6	0.7
Rifle	6.8	3.1
Components	10.0	0.1
Other	1.0	0.1
Total Ammunition	38.7	5.3
Fishline and other		1.6
Total		\$ 8.6

Note: Firearms volumes are expressed in units. Ammunition volumes are expressed in millions of rounds.

<u>Price</u>	<u>Volume/Mix</u>
0.5	1.5
0.1	0.4
-	(0.1)
0.8	(1.5)
0.1	(0.1)
1.5	0.2
-	0.7
(0.1)	0.7
-	0.7
(0.4)	3.5
-	0.1
-	0.1
(0.5) *	5.8
(0.7)	2.3
\$ 0.3	\$ 8.3