John Fink

From: Fink, John

Sent: 12/07/2004 08:45:34 AM

To: Trull, John

CC:

BCC:

Subject: FW: thoughts

John Fink

Product Manager-Shotguns

PO Box 700

870 Remington Drive

Madison, NC 27025

336-548-8551-Phone

336-548-8735-Fax

From: Keeney, Mike

Sent: Tuesday, December 07, 2004 8:34 AM

To: Fink, John Subject: thoughts

Of course I did not sleep very well last night......you know the main point that really caused discomfort......this means Bob Off wins!! You guys complain every meeting about Ilion performance and how they are the root of your problems but we are going to fold to their mentality and hell, by giving in, we are giving them a vote of confidence! How can we conscientiously allow that to happen? Regardless of side eject or bottom eject, the tolerances of the receiver will not change, they will still have to meet the same machining tolerances. Now if Bob says they can make a side eject receiver he ought to be crucified, there are no differences from a machining standpoint! For a processing engineering manager to not understand that is sad, as well as the fact that he is allowed to sling BS like that!

If you guys are thinking aluminum, the length of time required to design/test/prove the structural integrity will be outrageous, we tried a short time ago to build an aluminum 11-87 and failed miserably.

Remember how you guys felt at the writers seminar as the 28 gauges dropped out, is that the way we want Remington to operate? How do we fix the problem......not by allowing the Ilion mentality to win. John, think about our Chrysler conversation, we are Chrysler right now and it is decision time, close the doors or fix the problems. Obviously I have no say, but you guys (Trull and yourself) may have a voice together?

Why is Savage eating our shorts, they took a chance on a design that Jay Bunting laughted at. We had presented a two stage trigger to Jay during the fire control development days 6 yrs ago, the operation was exactly like the savage system, split triggers. Jay threw it in our face and laughed us out of the building...........guarantee he does not remember that! Trull made the comment the other day that we would copy the savage system in a heart beat if we could, John, we had that 6 yrs before Savage, think of the competitive advantage the 6 yrs would have given us? If we are afraid to be the "first in the field", we cannot compete. I am not grand standing for effect John Lam fighting with everything I have for Remington to succeed. We may not be able to correct history but at least we ought to learn from past mistakes and prosper from those experiences......unfortunately we continue to make the same mistakes time after time and find somewhere else to point the finger, the finger needs to be pointed at every one of us, we are the problem and if we don't realize it we are destined to failure.

Mike