

REMINGTON ARMS COMPANY, INC.
Product Team Meeting Agenda
Conference Call-877-326-2337 Conference ID 3502880#

July 21, 2004 8:00 am EST

Future Meetings

August 25th - Ilion
September 15th - Ilion
November 17th - Ilion
December 15th - Elizabethtown

Future Important Dates

August 11th-21st Grand American-Vandalia, OH
October 14th-16th Writers Seminar-Orangeburg, SC
November 6th-8th Sales Meeting-Greensboro, NC

Business Review

Jay Bunting to provide overview of current business environment

ILION BASED SHOTGUN PRODUCTS

New Shotgun Product

Model 332-Skinner, Orf

OBJECTIVE: Establish a legitimate presence in the O/U market

Production Status:

- Guns per day
- **ACTION:** Impact from SP10 and cantilever guns competes with OU numbers. B. Skinner to get a list to Trull/Fink
- Shooting Open-Establish a path forward-
Placement of the top lever is critical at assembly. Gauging will take place at final assembly. Lugs not always ground evenly on guns that are shooting open.
Template drawing in place for top lever. Should have in place in 30 days. Assemblers have been provided direction on what to look for.
Communicating with Arms Service

M332 Sporting DL-D Diaz

- **Current Status**
Barrel and choke tube drawings-Due on 6.21.04
Drawings/Programming for raised side panels-Where are they?
3200 style barrel hanger
ACTION: D. Diaz to establish time line for cosmetic sample, DAT, T&P, and warehouse position.

M1100 Sporting DL-B. Orf

- **Current Status**
Stocks
Barrels
Target sights
Glass beaded/shot blasted receiver
ACTION: B. Orf to establish time line for cosmetic sample, DAT, T&P, and warehouse position.

2005 Spring Shotguns-Skinner, Mroz, Orf

- Current Status
2005-06 SP-10 Mossy Oak Obsession
2005-07 11-87 SM NWTF-Royalties
2005-08 870 SM Thumbhole
2005-09 870 Exp Jr. NWTF-Royalties
Medallion Adhesive-Update-B. Orf

1187 Sportsman Synthetic Line

- Marketing to explain strategy-Fink

Ilion Quality – Shotguns

Shotgun POI-Perniciaro, Orf

OBJECTIVE: Conformance to SAAMI spec

ACTION: Ilion Engineering to provide status of this project. Priority of shotguns in which to incorporate these changes first:

1. All 1100 Target, 1100 Classic Field and Synthetic
2. 11-87 Premier and SP/SPS
3. 870 Wingmaster and SPS
4. 870 Express
5. SP-10

Jack Kast has picked up. Trying smaller bead to evaluate POI. Lab time is being consumed for MCS at this point of time. Late July early August at this point for an answer.

- Choke Tube Constriction/Patterning Concerns
Fink to work with Engineering to develop constrictions for choke tubes
Orf to confirm receipt and advise on implementation

ILION BASED GENERAL TOPICS

Embellishments and the Bottega Equipment

- Contract Allows for 3 new designs each year
- No more than 15 per year total
- Marketing will develop different designs to utilize equipment; update current line, conservation groups, customer specials, etc.
- Need Ilion contact to work with Bottega

105CTi margin discussion

- Need plan of action to address receiver to carbon fiber shell fit

ISS Conversion-S. Perniciaro

- Current status of lock and implementation dates
Action: Haskin to e-mail timeline to Trull/Fink.
Scheduled to start phasing in October, 2004.
Regal will work on 332 next.

R3 Pad on Wood Stocks-B. Orf

- Review status with team based on recent visit.

ILION BASED RIFLE PRODUCTS

2005 Ilion New Rifle Programs

Model 700 Synthetic Stock Redesign Status-J. Mroz

- Status Update
- Can the overmolded version be camouflaged prior to overmolding grip areas?

Model 700 XCR –Coatings-S. Perniciaro

- Marketing has approved color on trigger guard and components
- Need an update on testing (salt fog, abrasion, endurance)
- Need an update on DAT/T&P to establish material flow process with vendor.

Model 700 New Varmint Line – Mroz

- Status Update

Model XR-100-Mroz

- Status Update on Gun
- Status Update on Owners Manual

Model 700 SPL Fire Control – Perniciaro/Diaz

- Trull to review Marketing observations on 3 sample guns
- What is final outcome on surface finish range? Should be same as current design calls for on print.
- What is path forward on stainless guns? Plating/how to insure surface finish on top of trigger is same as on carbon steel gun.
- Update on testing/timing

Ilion Quality Issues – Rifles

Model 700/Seven Trigger Pull Weights-S. Perniciaro

- Perniciaro to review specification change due to SAAMI protocol (pulling parallel to bore)
- Brief update on how new procedure is progressing in manufacturing.

R&D TOPICS

E-Town Development Topics - Ilion

Fluted Firing Pin-Diaz

- Status
- Production Ramp up?

17 Hornady Mach 2 Project - Diaz

- Status on 504
- When will ammunition for testing arrive?
- When will we have an idea on the M597? SHOT Show Special?

Mayfield Topics

Model 597 22LR New Mag Box – Thweatt/Lance

- Status
- Roll in plan
- Available quantities for promotion?

Model 710 Metal Receiver – Diaz/Thweatt

- When will parts be received for test?
- Mayfield should be ramping up and switching in October to make 2005 catalog

Model 504-T LS HB – Diaz/Thweatt

- Design finalized & transmitted?
- Parts on order?
- Structured and costed?
- Planning to produce in November & December? (1000 22LR November 1000 17HMR December)

Mayfield Production Plan for 2004 – Lance/Trull

- Planning working up Rev. for balance of year.