

Remington Product Proposal

Date 08/13/03

REV1 10/21/03

NPP# 2004-27

RAMAC

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Brief Description: Model 40-XS .308 Win (Complete System)

Site Assignment: ☒ ILION ☐ MAYFIELD ☐ R & D

Category:

☒ CENTERFIRE ☐ RIMFIRE ☒ ACCESSORY

Dist Channel: ☒ DOMESTIC

☐ AGENCY

☐ NTL ACCOUNTS

☒ INTERNATIONAL

☒ LAW ENFORCEMENT

Sales Type: ☐ CATALOG ☐ SPRING

☐ WINTER ☒ SHOW

☐ CUSTOMER SPECIAL

Expected Ship Date Q2 2004

Product Description ☒ NEW

☐ REPEAT

☐ MODIFY

notes: New Model 40-X offering (based off FBI submission) for M-24
replacement model for LE and international accounts.

Product Specs

Model: 40-XS Hand: RT

Caliber: .308 Win

Stock Material ☐ WOOD ☒ SYNTHETIC ☐ LAMINATE Type: McMillan A3 Tactical w/beave

Stock Finish ☐ HIGH GLOSS ☒ MATTE ☐ CAMO ☐ OTHER Green/Black Web

Receiver Material ☒ STAINLESS ☐ CARBON ☐ STANDARD

Receiver Finish ☐ GLOSS ☐ SATIN ☐ BLAST ☐ BLACK OX ☒ POWDER COAT ☐ CAMO

Barrel Material ☒ STAINLESS ☐ CARBON ☐ STANDARD

Barrel Finish ☐ GLOSS ☐ SATIN ☐ BLAST ☐ BLACK OX ☒ POWDER COAT ☐ CAMO

Barrel Profile STD 40-X ☐ FLUTED ☐ PORTED

Barrel Bracket Use Oversized lug from Badger Ordnance (Part #316-01\$)

Barrel Length 24"

Twist Rate 1:12"

Crown 40-X

Fire Control 40-X

Headspace Must not exceed min + 0.002"

Bolt Finish ☐ CHROMED ☐ JEWELLED ☐ BLUED ☒ OTHER Black Teflon coat

Checking N/A

Recoil Pad/Butt Plt R3 if we can make it work with McMillan. Not a show stopper if we can't.

Drop at Comb Adjustable

Drop at Heel Adjustable

Length of Pull Adjustable

Swivels STD 700 Police/M-24 configuration (twin front studs, one rear) w/Q.D. swivels

Sling Turner AWS (Part #NMSRAWS Black 50"/52")

Sights None, Clean Barrel (DRILL AND TAP FOR 8-40 THREADS)

Bases Badger Ordnance Steel Picatinny Style

Rings Badger Ordnance Steel

Scope Leupold VXIII 3.5-10x40 LR M1 (30mm tube) (shipped w/Butler Creek flip open covers)

BiPod Harris LM-S Add Pod-Loc From KMW

Special Ser # N/A

Special Markings N/A

Laser Engraving N/A

Special Packaging Pack in Pelican F97092 (Cut Foam to Fit rifle)

Accuracy Specs. Average of (2) 5-Shot Groups not to exceed .75" @ 100yds

Ammunition Req. R308W7

Trigger Guard Sunny Hill all Steel Model

Trigger Guard should be powder coated or equivalent

Mag Box Use ADL style box attached to receiver (like M-24)

Mag box should be powder coated

Mag Capacity 5-Rounds

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Brief Description: Model 40-XS .308 Win (Complete System)

Market Overview: For International and Domestic Law Enforcement markets.

Volumes	SKU Description	National Accounts	Domestic Agencies	Int'l	Canada	Law Enf.	1st Yr Total
	27227 Model 40-XS .308 Win (Complete System)			150		50	200
						0	0
							0
							0
							0
							0
		0	0	150	0	50	200

Volumes	SKU Description	2nd Yr	3rd Yr	4th Yr	5th Yr
	27227 Model 40-XS .308 Win	300	300	300	300
	0				
	0				
	0				
	0				
	0				

Unit Pricing	Net Price	Invoice	FET	RemCash	cost	\$Margin	%Margin
Target	4175	\$ 4,175	\$ 418	\$ 3,758	2032	\$ 1,726	46%
Project							
Actual							

Submitted By J. Trull

Revisions: Original

REV1 Chaged stock to McMillian A3 Tactical. Changed bolt body finish from Powd Coat to Black Teflon. Changed wording on R3 pad and on Mag box. Added Definition to swivel stud configuration and added Swivels.

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Brief Description: Model 40-XS .308 Win (Complete System)**Key Dates & Quantities**

	Date	QTY
Forecast	08/13/03	200
DAT		
Start T&P		
Complete T & P		
Warehouse	04/01/04	To Order
Structures		
Catalog Decision		
Photo Sample	10/01/03	3
Writers Shooters		
Writers Display		
Sales Shooters		
Sales Display		
Rep Samples		
Shot Show		
Test ammo		
Proof ammo		
Gallery ammo		

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Comparable Product #1 **RAMAC** 25732 **Description** M-24 Rifle Only 7.62 NATO

Unit Pricing	Net Price	Invoice	FET	RemCash	cost	\$Margin	%Margin
Actual	2772	\$ 2,772	\$ 277	\$ 2,495	887.38	\$ 1,627	65%

Comparable Product #2 **RAMAC** 25716 **Description** M-24 SWS Complete System

Unit Pricing	Net Price	Invoice	FET	RemCash	cost	\$Margin	%Margin
Actual	6475	\$ 6,475	\$ 648	\$ 5,828	2988	\$ 2,840	49%

Comparable Product #3 **RAMAC** **Description**

Unit Pricing	MSP	Invoice	FET	RemCash	cost	\$Margin	%Margin
Actual		\$ -	\$ -	\$ -		\$ -	#DIV/0!

Proposed Product Pricing **RAMAC** 27227 **Description** Model 40-XS 308 Win (Complete

Unit Pricing	MSP	Invoice	FET	RemCash	cost	\$Margin	%Margin
Target	4175	\$ 4,175	\$ 418	\$ 3,758	2032	\$ 1,726	46%

Cost Basis/Buildup
See Next Tab

CONFIDENTIAL

_____ : System)

Model 40-XS .308 Win Cal Bolt Action Rifle System
Product Cost Estimate:

8/13/03

P/N	Description	Mfg Variable cost (VC)				Plant Ovhd & Depr. Cost	Total Mfg Cost
		Material	Labor & EBs	Mfg Ovhd	Total VC		
		(a)	(b)	(c)	(d)=(a+b+c)	(e)	(f)=(d+e)
96002	Barrel Assembly 24"	\$ 19.24	\$ 18.04	\$ 19.28	\$ 56.56	\$ 13.54	\$ 70.10
94098	Bolt Assembly	7.85	4.15	3.09	15.09	3.09	18.18
17013	Bolt Stop	0.17	0.11	0.05	0.33	0.07	0.40
24475	Bolt Stop Pin	0.10	-	-	0.10	-	0.10
15224	Bolt Stop Spring	0.07	-	-	0.07	-	0.07
97092	Pelican Case	121.54	-	-	121.54	-	121.54
17017	Ejector	0.35	-	-	0.35	-	0.35
94555	Ejector Pin	0.01	-	-	0.01	-	0.01
17019	Ejector Spring	0.03	-	-	0.03	-	0.03
93712	Extractor	0.75	0.01	-	0.76	-	0.76
22041	Firing Pin Assembly	5.99	1.52	0.55	8.06	1.02	9.08
104127	Front Guard Screw	0.08	0.01	0.01	0.10	-	0.10
16715	Magazine	1.13	0.06	0.04	1.23	0.04	1.27
90982	Magazine Follower	3.71	0.57	0.22	4.50	0.42	4.92
15699	Magazine Spring	0.37	-	-	0.37	-	0.37
21723	Proof Round (1.13)	0.32	-	-	0.32	-	0.32
21485	Test Round (9)	2.61	-	-	2.61	-	2.61
104126	Rear Guard Screw	0.09	0.01	-	0.10	-	0.10
17034	Receiver Plug Screw (4)	0.16	-	-	0.16	-	0.16
24476	Sear Pin	0.10	-	-	0.10	-	0.10
	Stock Assembly	445.00	-	-	445.00	-	445.00
	(H&S Precision Part# PST25)						
	Trigger Assembly (40-X)	2.37	5.15	1.96	9.48	3.69	13.17
	Trigger Guard Assembly	200.00	-	-	200.00	-	200.00
	(Sunny Hill)						
201392	Trigger Loc	1.75	-	-	1.75	-	1.75
	Bipod (Harris LMS)	83.63	-	-	83.63	-	83.63
	Pod Lock (KMW Pod-Loc)	21.20	-	-	21.20	-	21.20
	Scope Rail (Badger Ordnance)	150.00	-	-	150.00	-	150.00
	Scope Rings (Badger Ordnance)	85.00	-	-	85.00	-	85.00
96222	Scope (Leupold VX-III 3.5-10x40 LR M1)	650.00	-	-	650.00	-	650.00
	Sling (Turner AWS Black #NMSRAWS)	26.00	-	-	26.00	-	26.00
	Final Assembly incl'g Kits (Est)	-	62.43	22.41	84.84	41.16	126.00
		\$ 1,829.62	\$ 92.06	\$ 47.61	\$ 1,969.29	\$ 63.03	\$ 2,032.32