

John Fink

From: Serven, Alan
Sent: 10/07/2003 11:37:27 PM
To: Antle, John R.; Lawson, Anne R.; Boggs, Otis; Edmondson, Jim E.; Douglas, Terry C.; Scarlata, Vince F.; Chisnall, John; Foster, Greg; Fink, John; Boyd, Valla W.
CC: Rink, Charles P.; Dwyer, John
BCC:
Subject: Hong Kong Police Tender

These comments on the subject RFP must be prefaced by advising the reader that the fax copy of the document was incomplete. The following pages were missing:

1, 2, 5, 8, 10-14, and Appendix C page 1 of 3.

I. Critical Issues

a. On the "Major Defect" listing (Appendix C, page 2 of 3), item M10 classes as a major defect "crimp at case pocket/primer junction missing or incomplete". This clearly implies an expectation of staked primers. The scoring criteria further indicate that a sample without staked primers would be disqualified ("Fail on 6 pieces per 500 rounds).

II. Serious Issues

a. "If the goods are to be packed in carton box, the carton packaging must be made from 100% recovered fibre... A certificate declaration for compliance issued by the Manufacturer must be submitted with the tender documents for evaluation." It is unclear whether this applies to the "tube", "case", or both. The current tube manufacturing practice does not conform. Alternates need to be identified. Changes to the corrugated, which it seems they are talking about, may require re-certification to POP standards. The RFP does allow for the use of both post-consumer waste and manufacturing waste to qualify, but disallows mill broke.

III. Issues of Unknown Magnitude

a. The velocity requirement of 900 fps \pm 90 fps must be met from an S&W M10 revolver with a 4" heavy barrel. This will need to be included in the design/development phase of the bullet testing. Note that simply meeting this requirement is not good enough (i.e., shooting 905 fps on the sample) as the final product will be subject to acceptance testing and must meet the same performance level.
b. The specification requires that the final shipment of product will also be evaluated for all included quality criteria and deviation in overall score of \pm 15%, or failing any single scored attribute will be cause for rejection of the "whole consignment". This does not apply to the velocity as it is a requirement – not a scored attribute; it must meet the \pm 90 fps criteria in all testing.

IV. Manufacturing Considerations

a. Primer waterproofing is required.

V. Other Considerations/Observations

a. A provision is included to allow for submission of an alternate delivery schedule "for consideration." However, that request must be submitted with the tender. Failure to submit such an alternate schedule with the tender will bind the offerer to the 29-Feb-2004 due date.
b. Offerers are required to submit a completed form (shown on page 15) with their submission indicating compliance with the specifications. The attached WORD file contains a completed version of the requested form.
c. Sample size is 2,000 rounds. A due date for the sample was not found in the documentation received.