

Advertising		\$	400,000	
Repair Costs				
	return %			
600	4.00%	\$	322,252	
660	4.00%	\$	72,802	
700	1.00%	\$	551,961	
721	1.00%	\$	104,968	
722	1.00%	\$	58,316	
725	0.00%	\$	-	Not offered due to thre
788	1.00%	\$	107,160	
XP-100	2.00%	\$	27,209	
		\$	<u>1,244,669</u>	
Coupon Redemption		\$	50,000	
Video		\$	15,000	
Copies of Video		\$	50,000	
Grand Total		\$	<u>1,759,669</u>	

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ee position safety

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Model 600

	Mohawk 600	600 Carbine	Total
Total Units	97,594	94,688	191,680
Last date of production	1979	1967	

Recalled Yes

Date 1979

Estimated Units worked on <40,000

Cost of Repair	Non Updated	"V" Updated
Parts	12.03	12.03
Labor	15	15
Overhead	25	25
Total	52.03	52.03

Estimated Returns %	2.0%	2.0%
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Estimated Returns - Units	3,834	3,834
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Fee	\$ -	\$ 20
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Cost	\$ 52	\$ 32
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Net Cost	\$ 199,462	\$ 122,790
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Notes

1979 recall

Product already had a recall on guns made through February 1975

Installed new firecontrol with bolt lock on it.

Production starting in March of 1975 had new f/c with bolt loc

V on fire control means it has been updated

New Update Program - 2001

February 1975 and prior Production

A If no "V" on F/C, put a new model 700 F/C in it

B IF "V" on Fire control

1 Clean, lubricate & keep existing fire control and cut off tab - gun in good work

2 Firecontrol altered or state of disrepair - Get new fire control - Part # F91469

3 Have cleaned, keep bolt lock feature and get a video on safe gun handling

4 Find problems customer does not want fixed & sign waiver that gun should not
March 1975 and Future Production

- 1 Clean, lubricate & keep existing fire control and cut off tab - gun in good work
- 2 Firecontrol altered or state of disrepair - Get new fire control - Part # F91469
- 3 Have cleaned, keep bolt lock feature and get a video on safe gun handling
- 4 Find problems customer does not want fixed & sign waiver that gun should not

\$322,252

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if be used in current condition

ing condition

if be used in current condition

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Model	660		
Total Units	50,536		
Last date of production	1971		
Recalled	Yes		
Date	1979		
Estimated Units worked on	<10,000		
Cost of Repair	"V"		
	Non Updated	Updated	
Parts	12.03	0	
Labor	15	15	
Overhead	25	25	
Total	52.03	40	
Estimated Returns %	2.0%	2.0%	
Estimated Returns - Units	1,011	1,011	
Fee	0	\$ 20	
Cost	\$ 52.03	\$ 20	
Net Cost	\$ 52,588	\$ 20,214	\$ 72,802

Notes

1979 recall
 Product already had a recall on guns made through February 1975
 Installed new firecontrol with bolt lock on it.
 Production starting in March of 1975 had new f/c with bolt lock
 V on fire control means it has been updated

New Update Program - 2001

February 1975 and prior Production

- A. If no "V" on F/C, put a new model 700 F/C in it
 B. IF "V" on Fire control

1. Clean, lubricate & keep existing fire control and cut off tab - gun in good working condition
2. Firecontrol altered or state of disrepair - Get new fire control - Part # F91469
3. Have cleaned, keep bolt lock feature and get a video on safe gun handling

4 Find problems customer does not want fixed & sign waiver that gun should not be used in current condition
March 1975 and Future Production

- 1 Clean, lubricate & keep existing fire control and cut off tab - gun in good working condition*
- 2 Firecontrol altered or state of disrepair - Get new fire control - Part # F91469*
- 3 Have cleaned, keep bolt lock feature and get a video on safe gun handling*
- 4 Find problems customer does not want fixed & sign waiver that gun should not be used in current condition*

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Model 700

Total Units 1,810,331

Last date of production 1982

		Replace 1 hour Model 700 w f/c	Grind 1 hour model 700 w grind and cle
cost per unit	Avg cost per unit		
waranty cost p			
Labor	26.62	\$ 15.00	\$ 15.00
Benefits	11.68 0.438768	\$ 7	\$ 7
Parts	24.84	\$ 12	\$ -
Overhead	48.54	\$ 24	\$ 24
	112	\$ 58	\$ 46
Charge to Firearm Owner		20	20
Remington Pickup		\$ 37.85	\$ 25.58

	Replace	Grind
Estimated Returns %	0.4%	0.6%
Estimated Returns - Units	7,241	10,862
Cost	\$ 274,095	\$ 277,866

New Update Program - 2001

Bolt Lock Gun

- 1 Clean, lubricate & keep existing fire control and cut off tab - gun in good working condition
- 2 Firecontrol altered or state of disrepair - Get new fire control - Part #
- 3 Have cleaned - keep bolt lock feature and get a video on safe gun handling
- 4 Find problems customer does not want fixed & sign waiver that gun should not be used in current condit.

Post Bolt Lock Feature

- 1 Firecontrol altered or state of disrepair - Get new fire control - Part #
- 2 Have cleaned
- 3 Find problems customer does not want fixed & sign waiver that gun should not be used in current condit.

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Total	1%
	18,103
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\$	551,961
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Model 721

Total Units 270,000

Last date of production 1961

		Replace 1 hour Model 700 w f/c	Grind 1 hour model 700 w grind and cle
cost per unit	Avg cost per unit		
waranty cost per unit			
Labor	26.62	\$ 25.00	\$ 15.00
Benefits	11.68 0.438768	\$ 11	\$ 11
Parts	24.84	\$ 12	\$ -
Overhead	48.54	\$ 24	\$ 24
	<u>112</u>	\$ 72	\$ 50
Charge to Firearm Owner		20	20
Remington Pickup		\$ 52.24	\$ 29.97

	Replace	Grind
Estimated Returns %	0.4%	0.6%
Estimated Returns - Units	1,080	1,620
Cost	<u>\$ 56,418</u>	<u>\$ 48,550</u>

Notes

New Update Program - 2001

Bolt Lock Gun

1. Clean, lubricate & keep existing fire control and cut off tab - gun in good working condition
2. Firecontrol altered or state of disrepair - Get new fire control - Part # 700 Fire Control (Bend Trigger open slot in stock)
3. Have cleaned, keep bolt lock feature and get a video on safe gun handling
4. Find problems customer does not want fixed & sign waiver that gun should not be used in current

can

Total	1%
	2,700
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\$	104,968

condition

Model 722

Total Units 150,000

Last date of production 1961

		Replace 1 hour Model 700 w f/c	Grind 1 hour model 700
cost per unit	Avg cost per unit		
waranty cost per unit			
Labor	26.62	\$ 25.00	\$ 15.00
Benefits	11.68 0.42876784	\$ 11	\$ 11
Parts	24.84	\$ 12	\$ -
Overhead	48.54	\$ 24	\$ 24
	<u>112</u>	\$ 72	\$ 50
Charge to Firearm Owner		\$ 20	\$ 20
Remington Pickup		\$ 52.24	\$ 29.97

	Replace	Grind
Estimated Returns %	0.4%	0.6%
Estimated Returns - Units	600	900
Cost	\$ 31,344	\$ 26,972

Notes

New Update Program - 2001

Bolt Lock Gun

- 1 Clean, lubricate & keep exisiting fire contrtol and cut off tab - gun in good working coi
- 2 Firecontrol altered or state of disrepair - Get new fire control - Part #
700 Fire Control (Bend Trigger open slot in stock)
- 3 Have cleaned, keep bolt lock feature and get a video on safe gun handling
- 4 Find problems customer does not want fixed & sign waiver that gun should not be us

w grind and clean

Total

1%

1,500

\$ 58,316

condition

sed in current condition

Model 725

Total Units 16,635

Last date of production 1961

Three Position Safety

cost per unit	Avg cost per unit	Replace 1 hour Model 700 w f/c	Grind 1 hour model 700 w grind and
warranty cost per unit			
Labor	26.62	\$ 15.00	\$ 15.00
Benefits	11.88 0.438768	\$ 7	\$ 7
Parts	24.84	\$ 12	\$ -
Overhead	48.54	\$ 24	\$ 24
	<u>112</u>	\$ 58	\$ 46
Charge to Firearm Owner		20	20
Remington Pickup		\$ 37.85	\$ 25.58

	Total	Replace	Grind
Estimated Returns %	0%	0.0%	0.0%
Estimated Returns - Units	-	-	-
Cost	\$ -	\$ -	\$ -

Notes

Not part of update program due to three position safety

1 clean

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Model 788

Total Units 564,000

Last date of production 1983

Non Walker Trigger

cost per unit		Replace 1 hour	Grind 1 hour
waranty cost per unit	Avg cost per unit		
Labor	26.62	\$ -	\$ 15.00
Benefits	11.68 0.438768	\$ -	\$ -
Parts	24.84	\$ -	\$ -
Overhead	48.54	\$ -	\$ 24
	<u>112</u>	\$ -	\$ 39
Charge to Firearm Owner		0	20
Remington Pickup		\$ -	\$ 19.00

	Replace	Grind
Estimated Returns %	0.0%	1.0%
Estimated Returns - Units	-	5,640
Cost	\$ -	\$ 107,160

Notes:

can remove small portion of top of safety arm
can not replace fire control - currently offer trade up pricing to model 700
Can not fix any parts in firearms do to age and lack of parts- offer trade up to mode

Notes

New Update Program - 2001

Bolt Lock Gun

- 1 Clean, lubricate & keep existing fire control and cut off tab - gun in good working condition
- 2 Firecontrol altered or state of disrepair - can not replace fire control - Offer trade up pricing to
- 3 Have cleaned, keep bolt lock feature and get a video on safe gun handling
- 4 Find problems customer does not want fixed & sign waiver that gun should not be used in cu

Total
1%
5,640
\$ 107,160

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o Model 700
urrent condition

Model xp-100

	pre 79 guns made	post 79 guns made	total guns made
Total Units	26,147	29,984	56131

Last date of production 1999

Recalled Yes

Date 1979

Estimated Units worked on <5000

Cost of Repair Non Updated

Parts	12.03
Labor	15
Overhead	25
Total	<u>52.03</u>

Estimated Returns % 2.0%

Estimated Returns - Units 523

Fee 0

Cost \$ 52.03

Net Cost \$ 27,209

\$ -

\$ 27,209

Notes

Product already had a recall
Only 221 Fireball's

**New Update Program - 2001
Bolt Lock Gun**

- 1 Clean, lubricate & keep existing fire control and cut off tab - gun in good working condition
- 2 Fire control altered or state of disrepair - Get new fire control - Part #
- 3 Have cleaned, keep bolt lock feature and get a video on safe gun handling
- 4 Find problems customer does not want fixed & sign waiver that gun should not be used in current condition

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cost per unit
waranty cost per unit

Labor

Benefits

Parts

Overhead

Avg cost per unit

26.62

11.68

24.84

48.54

112

0.438767844

1 hour

Model 700 w f/c

\$ 15.00

\$ 7

\$ 12

\$ 24

\$ 58

1 hour

model 700 w f/c

\$ 15.00

\$ 7

\$ -

\$ 24

\$ 46

Charge to Firearm Owner

Remington Pickup

20

\$ 37.85

20

\$ 25.58

grind and clean

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