Remington®

1999
Writer's Seminar

2000 Firearms Workshop

1999 Firearms Business Review

- Enjoyed double digit increases in order volume in most major product categories.
- Firearm production frozen at 1998 levels, resulting in some supply shortfalls.
- New products for 1999 were exceptionally successful.
- Key financial metrics show continued improvement.

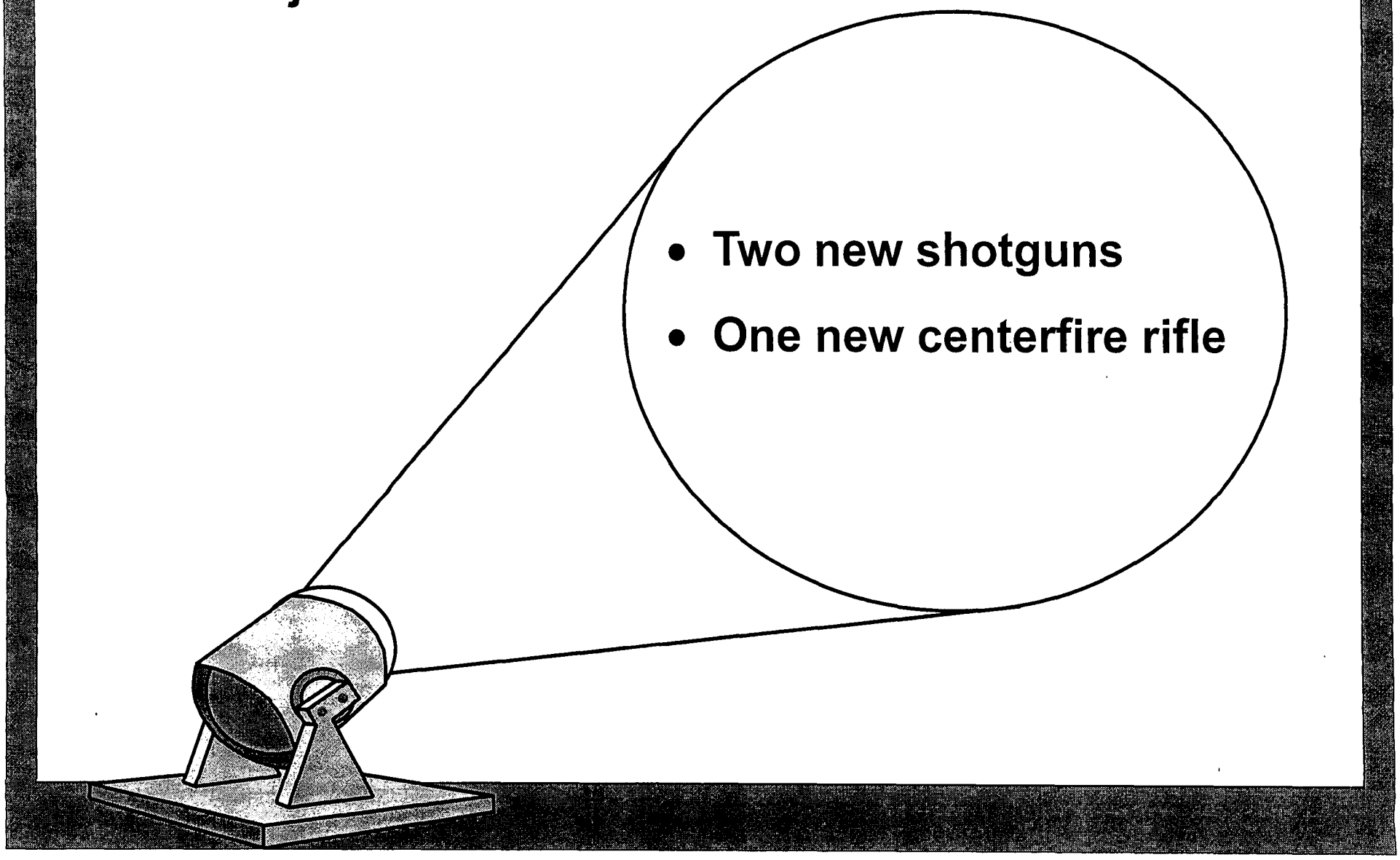
Business Outlook for 2000

- Exceptionally low trade inventories will provide positive industry momentum for most of next year.
- Election year politics are likely to create another run on firearms and ammunition products.
- Industry and trade consolidation will continue at an accelerated pace
  - FFL Reductions
  - Health of Firearm Manufacturers.
- Additional government regulation of the industry, its' trade channels and its' end user's are highly probable.

Strategic Initiatives

- Continue aggressive capital investment in plant equipment and operating systems.
- Lower cost with continued improvement in quality.
- Keep supply tight.
- Lead the industry with innovative new products
  - A new era for our firearm business

Three Major New Products for 2000



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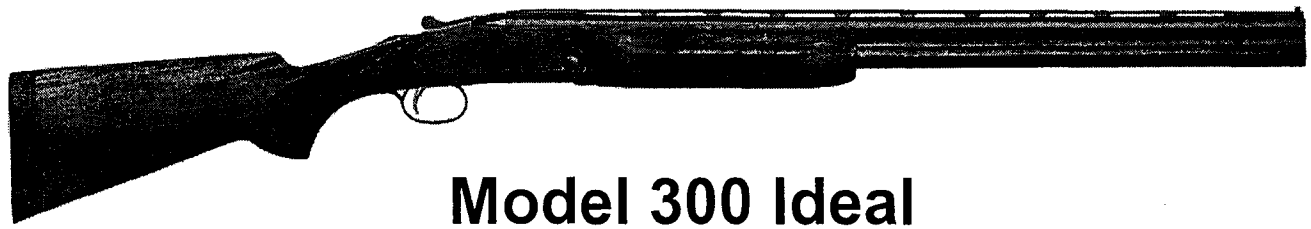
New Field Grade Over and Under Shotgun



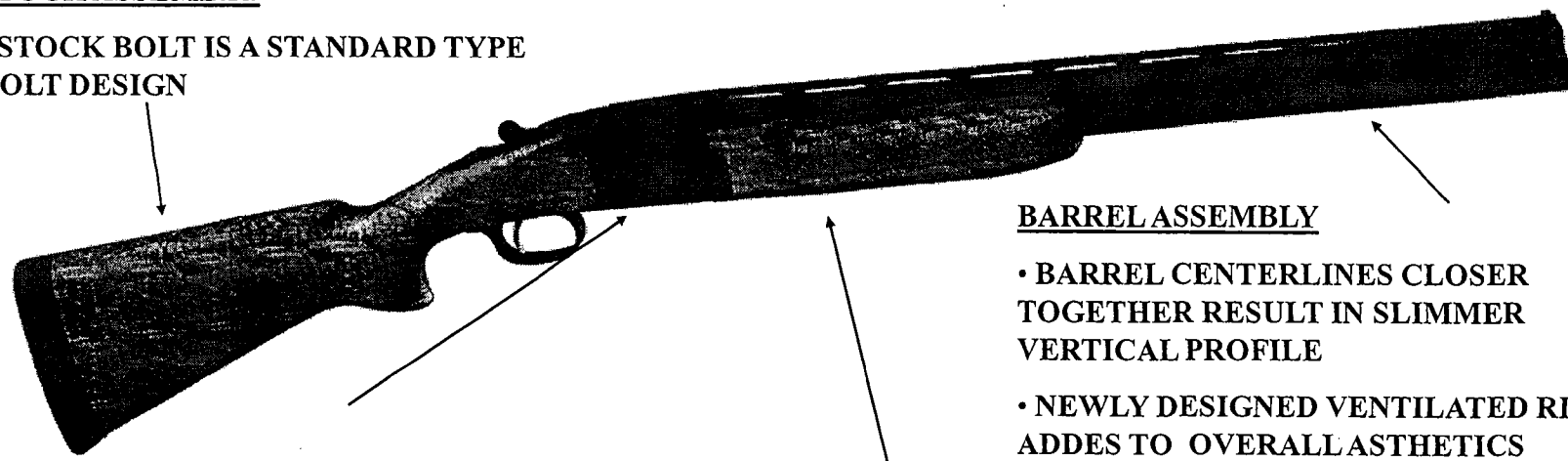
Model 300 Ideal

- Box lock with mechanical triggers
- Re-designed barrel and rib assembly
- Re-designed fore-end and latching assemblies
- New two piece safety/barrel selector
- Improved fits and finish
- New stock and fore-end designs
- MSRP $1999

Remington 300 Ideal - 12 Gauge Over/Under

STOCK ASSEMBLY

- STOCK BOLT IS A STANDARD TYPE BOLT DESIGN



BARREL ASSEMBLY

- BARREL CENTERLINES CLOSER TOGETHER RESULT IN SLIMMER VERTICAL PROFILE
- NEWLY DESIGNED VENTILATED RIB ADDES TO OVERALL ASTHETICS

FRAME

- STYLISH DESIGN BLENDS WITH MONOBLOCK, STOCK AND FORE-END ASSEMBLIES

FORE-END ASSEMBLY

- ATTRACTIVE AND RELIABLE FORE-END LATACHING SYSTEM
- REPLACEABLE HARDENED STEEL PLATE FOR INCREASED WEAR RESISTANCE WHEN COCKING HAMMERS

NOTE:
STOCK and FORE-END SHAPES SHOWN ARE APPROXIMATIONS OF

THE ACTUAL DESIGN

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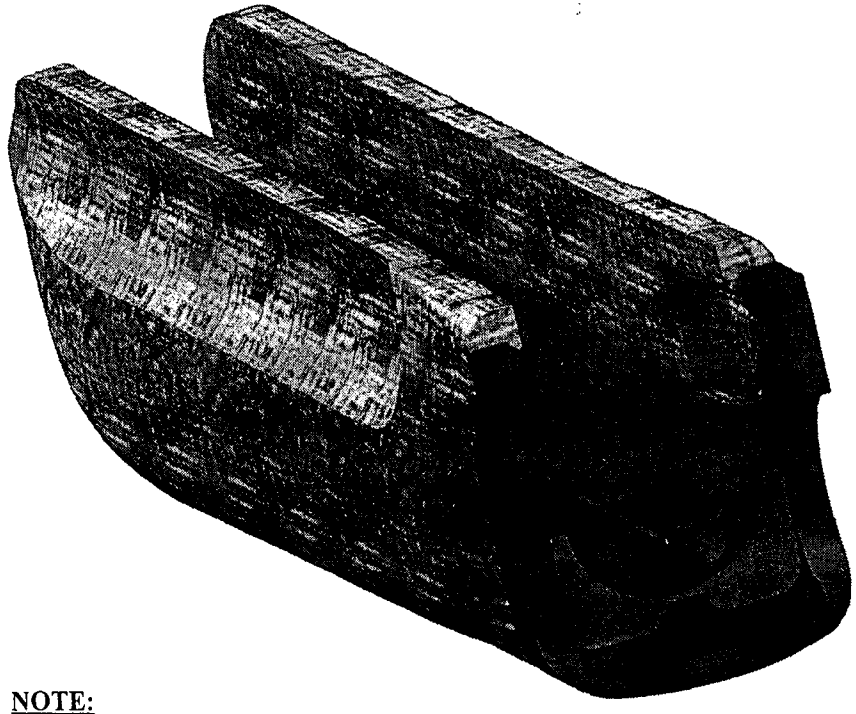
300 Ideal - Fore-end Assembly



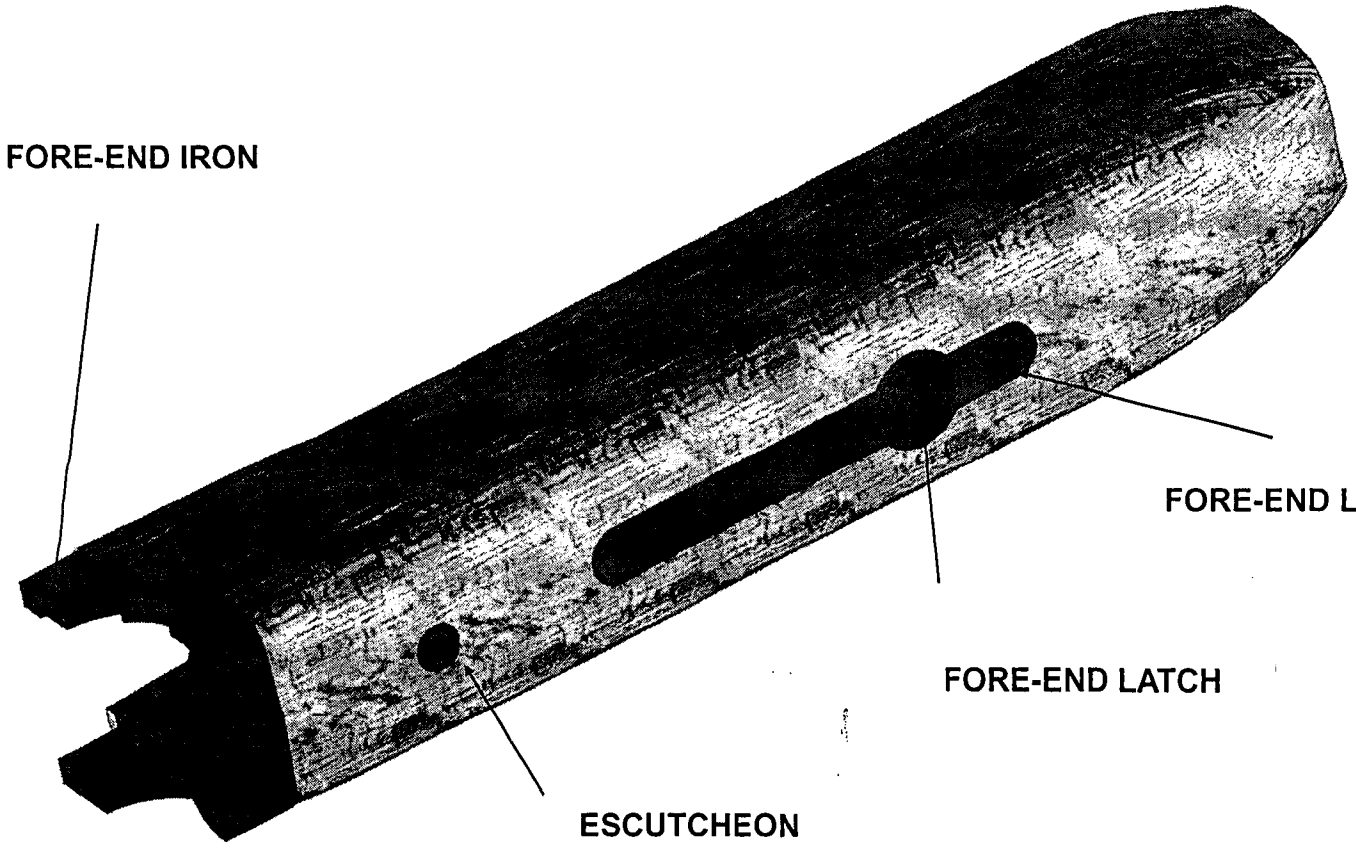
NOTE:

FORE-END SHAPE SHOWN IS AN APPROXIMATION OF THE ACTUAL DESIGN.

HARDENED STEEL PLATE RESISTS WEAR FROM HAMMER COCKING RODS (REPLACEABLE IF NEEDED)

R 2199183

300 Ideal - Fore-end Latching System



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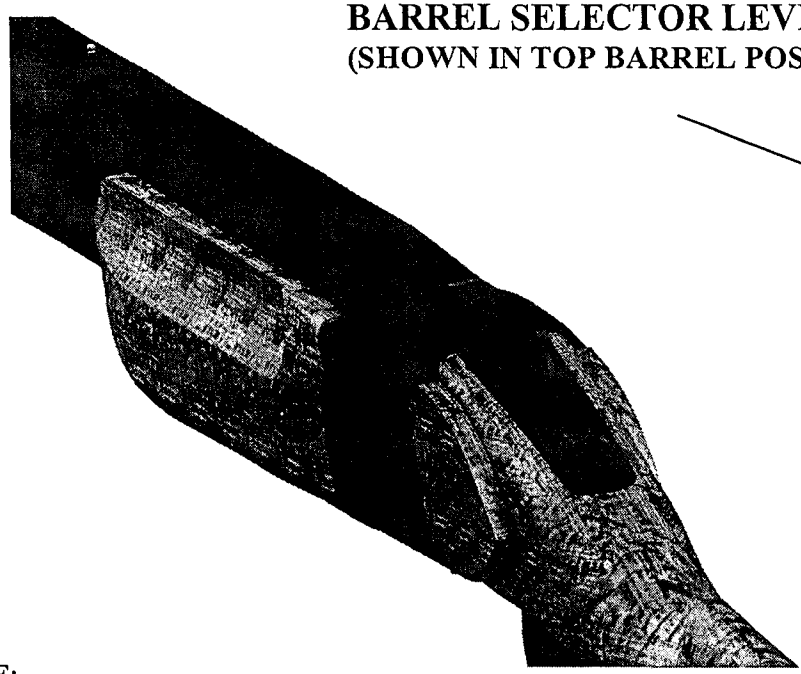
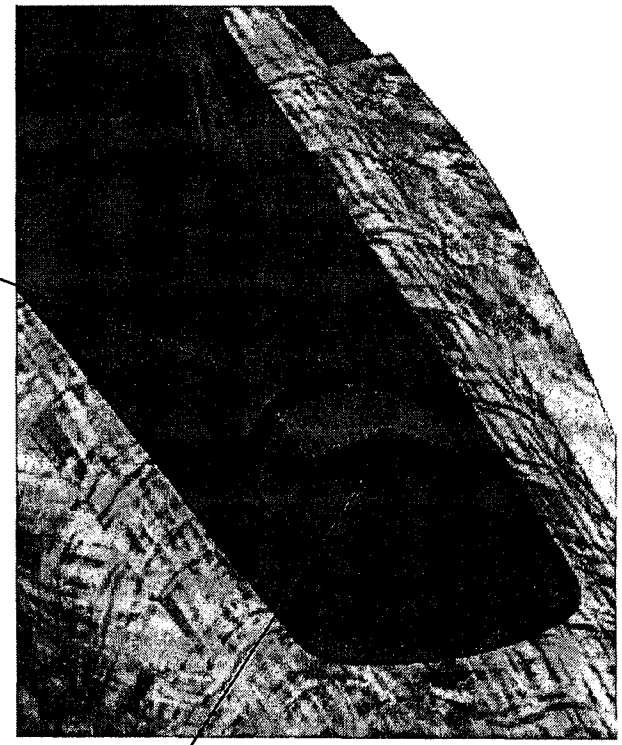
300 Ideal - Two Piece Safety System



BARREL SELECTOR LEVER
(SHOWN IN TOP BARREL POSITION)



NOTE:
STOCK and FORE-END SHAPES
SHOWN ARE APPROXIMATIONS
OF ACTUAL DESIGN.

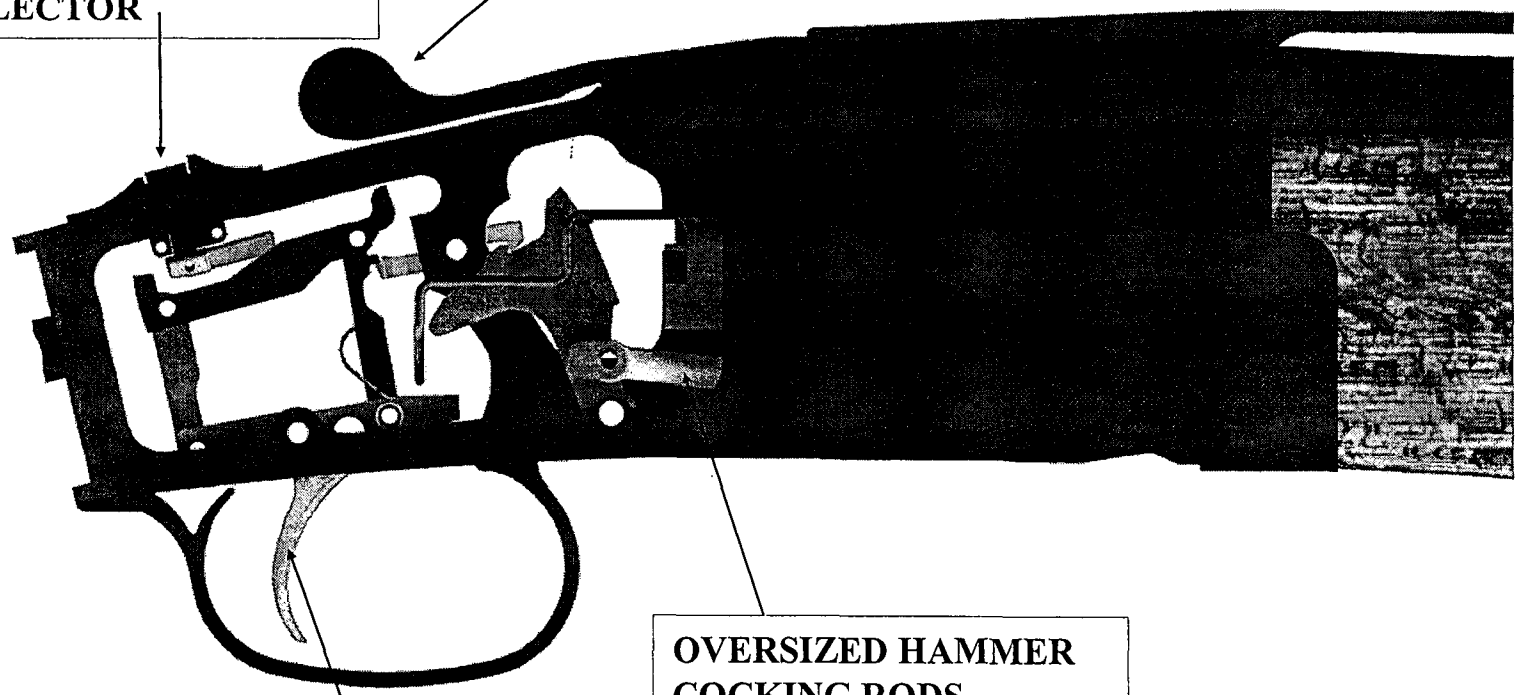
SAFETY SELECTOR
(SHOWN IN SAFE "ON" POSITION

R 2199185

300 Ideal - Fire Control System

MANUAL SAFETY with SEPARATE BARREL SELECTOR

CLOSE FIT BETWEEN TOP LEVER and FRAME



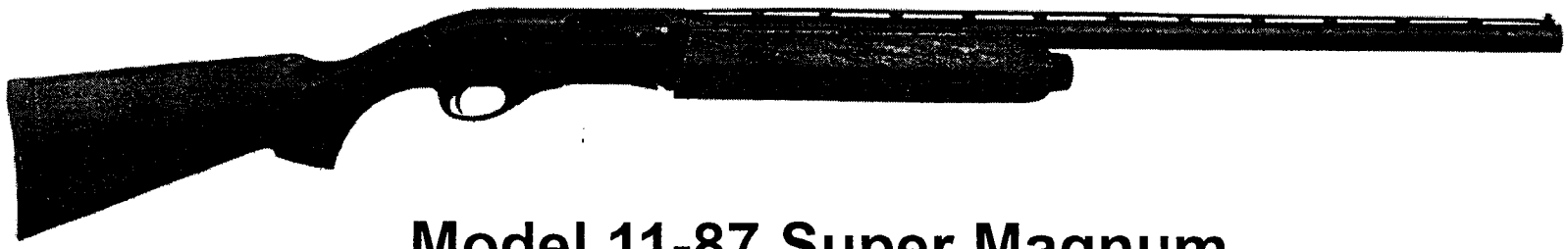
OVERSIZED HAMMER COCKING RODS

MECHANICAL FIRE CONTROL IS KNOWN FOR FEEL AND RELIABILITY

NOTE:
SOME PARTS AND DETAIL NOT SHOWN FOR VISUALIZATION PURPOSES

R 2199186

New 3 1/2", "Shoot Everything", Gas Operated Auto-Loading Shotgun



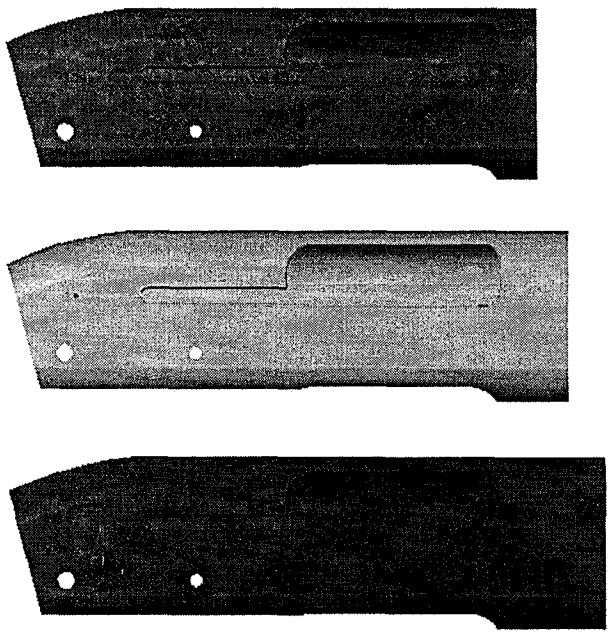
Model 11-87 Super Magnum

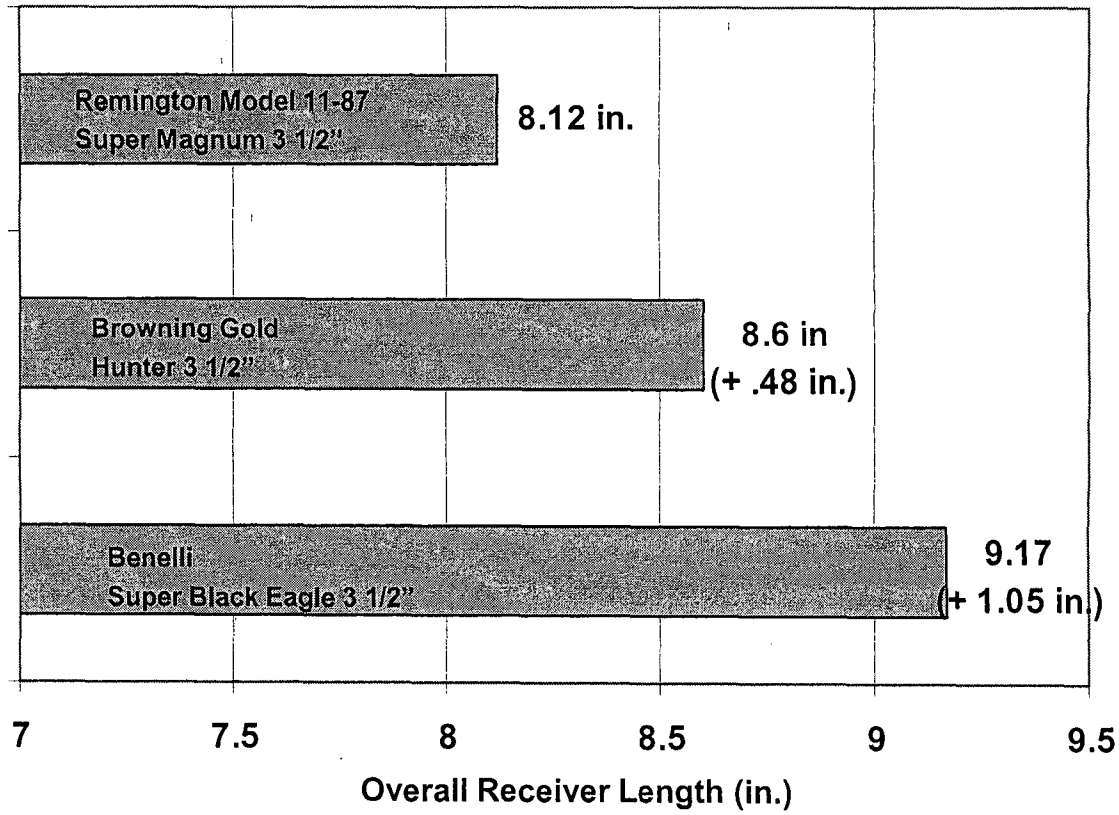
- Special Purpose - Wood
- Special Purpose Synthetic

11-87 Super Magnum

- Same simple operation as 11-87 Premier
- Overall receiver length increased by 1/4", but unlike 870 SM, no port cover, weight 8 1/4 lbs.
- 25 new or altered components, little interchangeability with standard 11-87
- New fore-end reinforcement
- New integrated PC spring collar with fore-end assembly
- Improved link
- MSRP $852

Receiver Length Comparison of 3 1/2" Autoloading Shotguns





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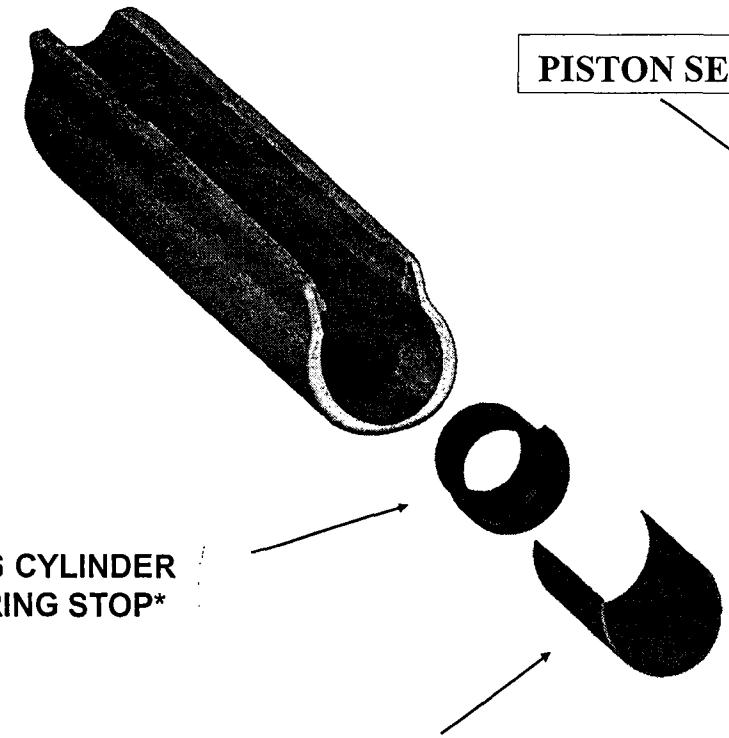
Model 11-87 Super Magnum: Fore-end



PISTON SEAL

PISTON

REINFORCEMENT SCREW

GAS CYLINDER SPRING STOP*

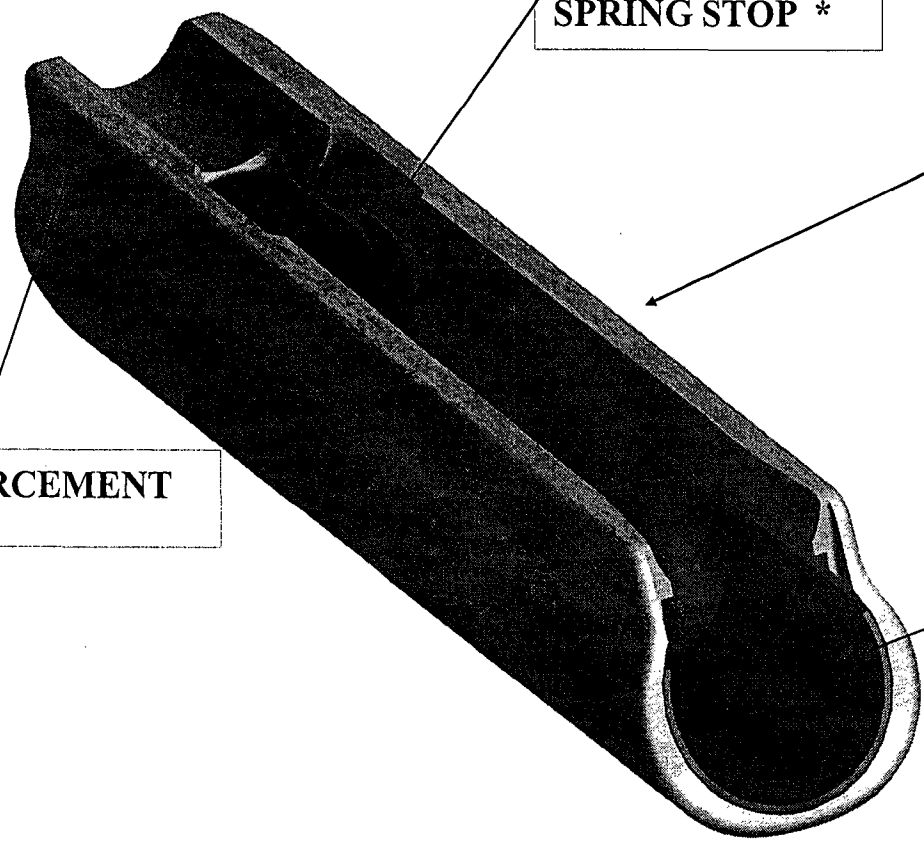
PISTON SEAL SNAPS ONTO PISTON TO FORM AN INTEGRAL ASSEMBLY

* New Part

FORE-END REINFORCEMENT LINER *

R 2199190

Model 11-87 Super Magnum: Fore-end Assembly



GAS CYLINDER SPRING STOP *

FORE-END

REINFORCEMENT SCREW

FORE-END REINFORCEMENT LINER *

* New Part

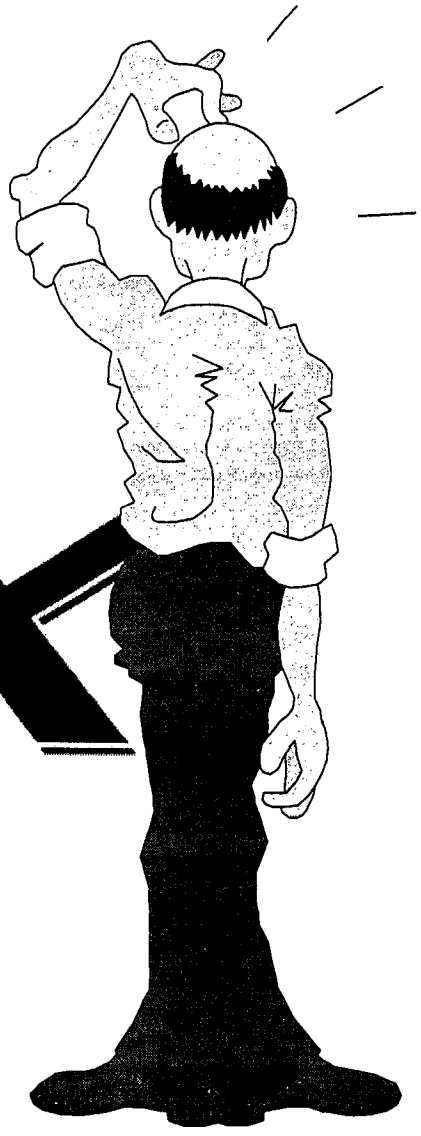
R 2199191

Imagine the Ultimate Centerfire Rifle

What would it be like?

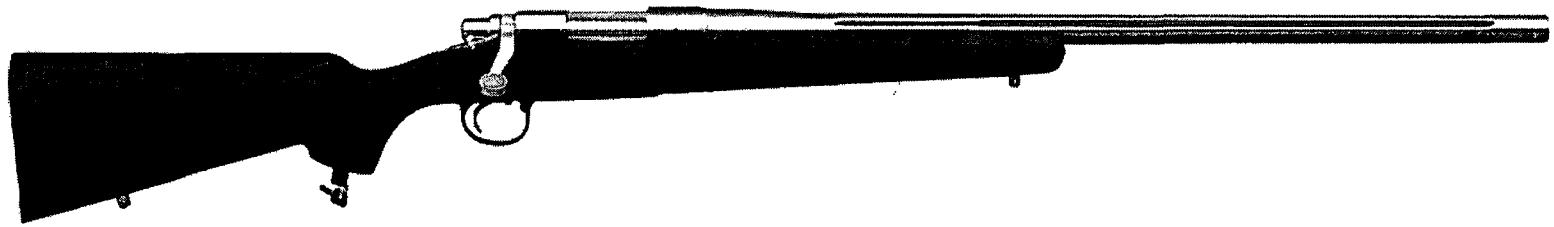
ETRONX

by Remington.



R 2199192

700 ETRONX by Remington.



- Control of firing is electronic
- Basic operation same as Model 700
- Ergonomics same as Model 700
- Initial introduction in a varmint/bench rest product: 700 EtronX VS-SF
- MSRP $1999.

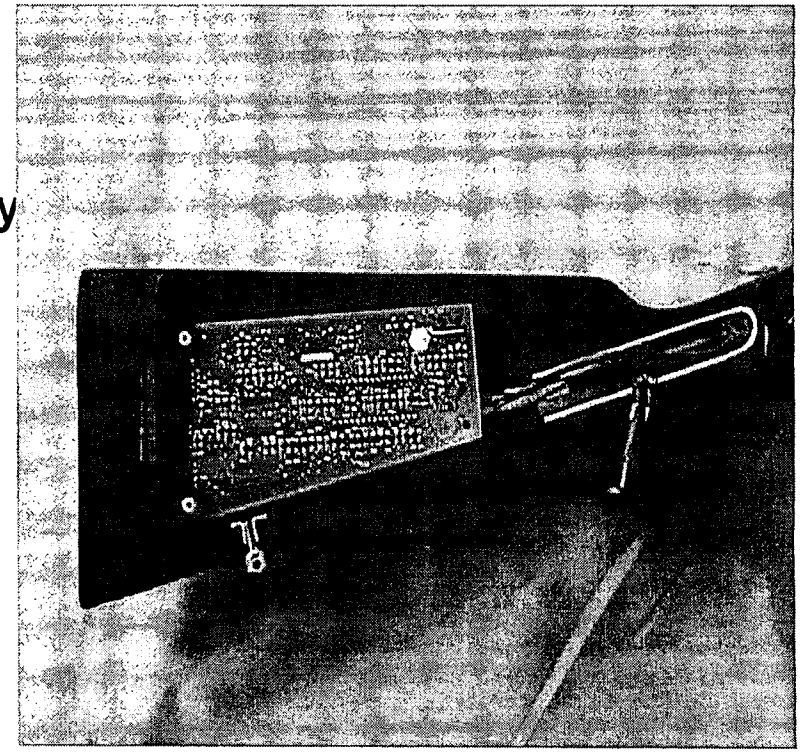
Performance Platform

- Near zero locktime: < 27 micro seconds (99% reduction from standard M/700)
- No moving parts to fire round
- World's best production trigger
  - Minimum travel (36% less than STD 700)
  - Excellent trigger pull force repeatability
  - Adjustable down to 2 lbs.

- Not a smart gun

Technology

- Commercially proven 8-Bit on board computer
- Operates on a single 9V alkaline battery
  - Supplies 150 volt fire pulse
  - Battery life approximately 1500 rounds
- On board diagnostics and status - LED
  - Ready to fire
  - Low battery
  - Battery replacement required
  - Key switch locked
  - Trigger pulled before moving safety



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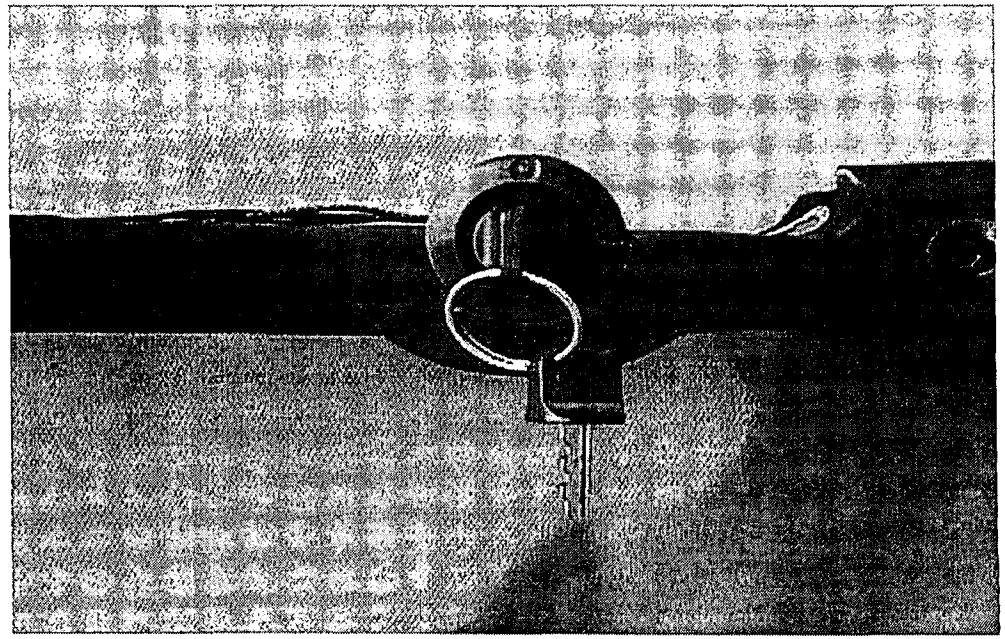
Technology - Continued

- Components environmentally hardened
  - Moisture resistant
  - Shock resistant
  - Coated electronics
  - ESD / EMS resistant



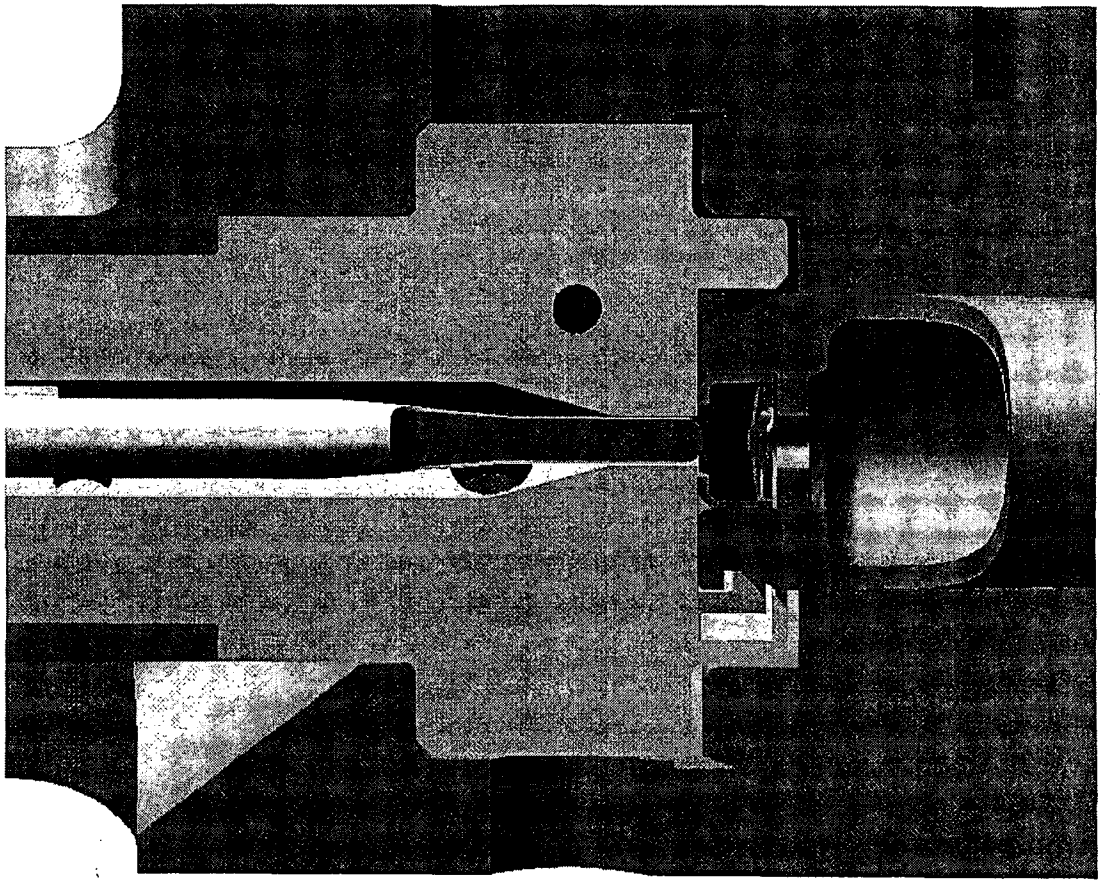
Operation

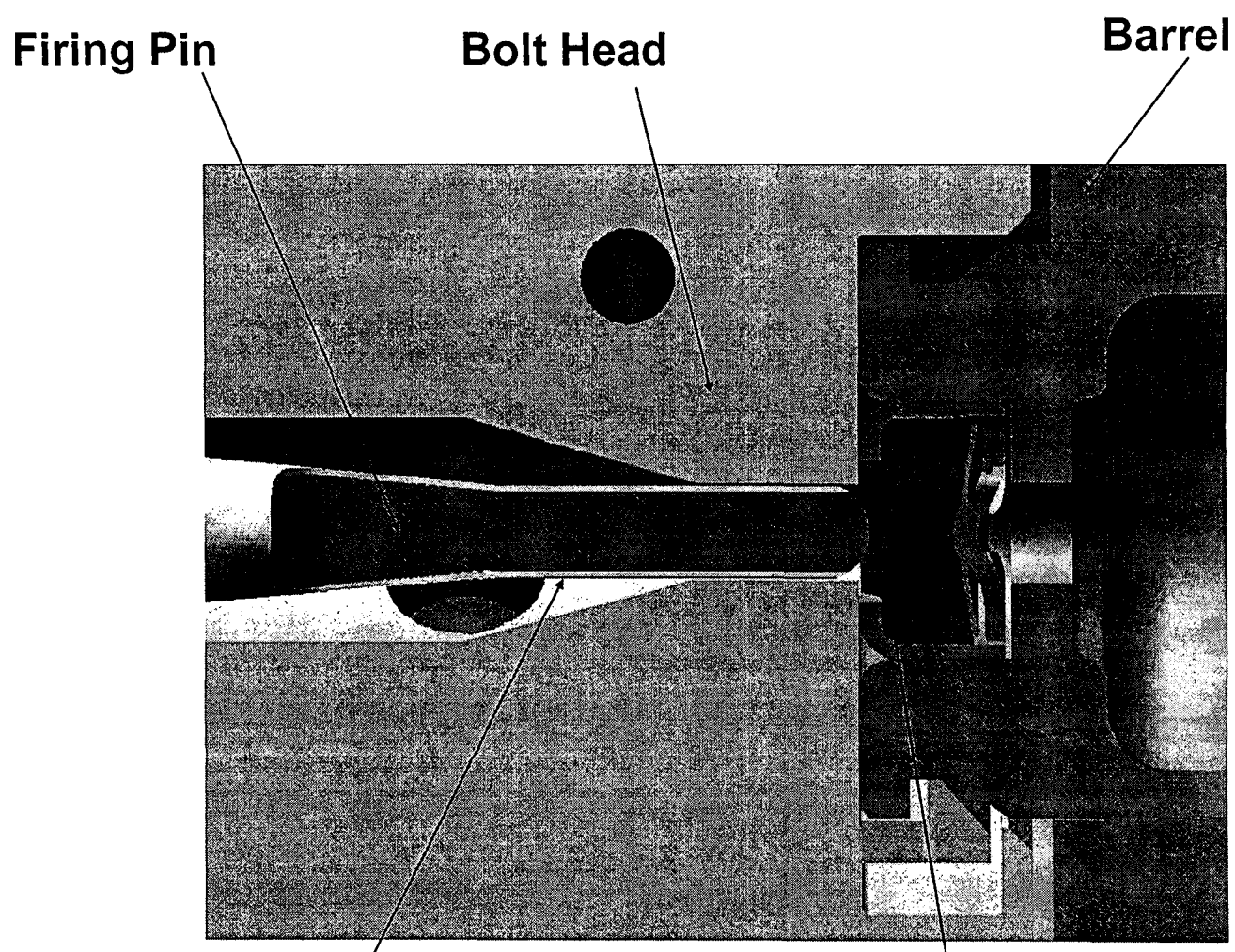
Easy to Use:

- Key switch on - In line with barrel
- Safety in fire position with round in chamber
  - LED on until trigger pulled
    - 30 minutes of inactivity, time-out to safe state
- Safety in fire position with empty chamber
  - Indicator light off
  - 2 hours of inactivity, time-out to safe state
- Time out recovery
  - Cycle safety

R 2199198

Three Rings of Steel




Firing Pin
Bolt Head
Barrel
Ceramic Coating
Patent Pending
Primer Contact

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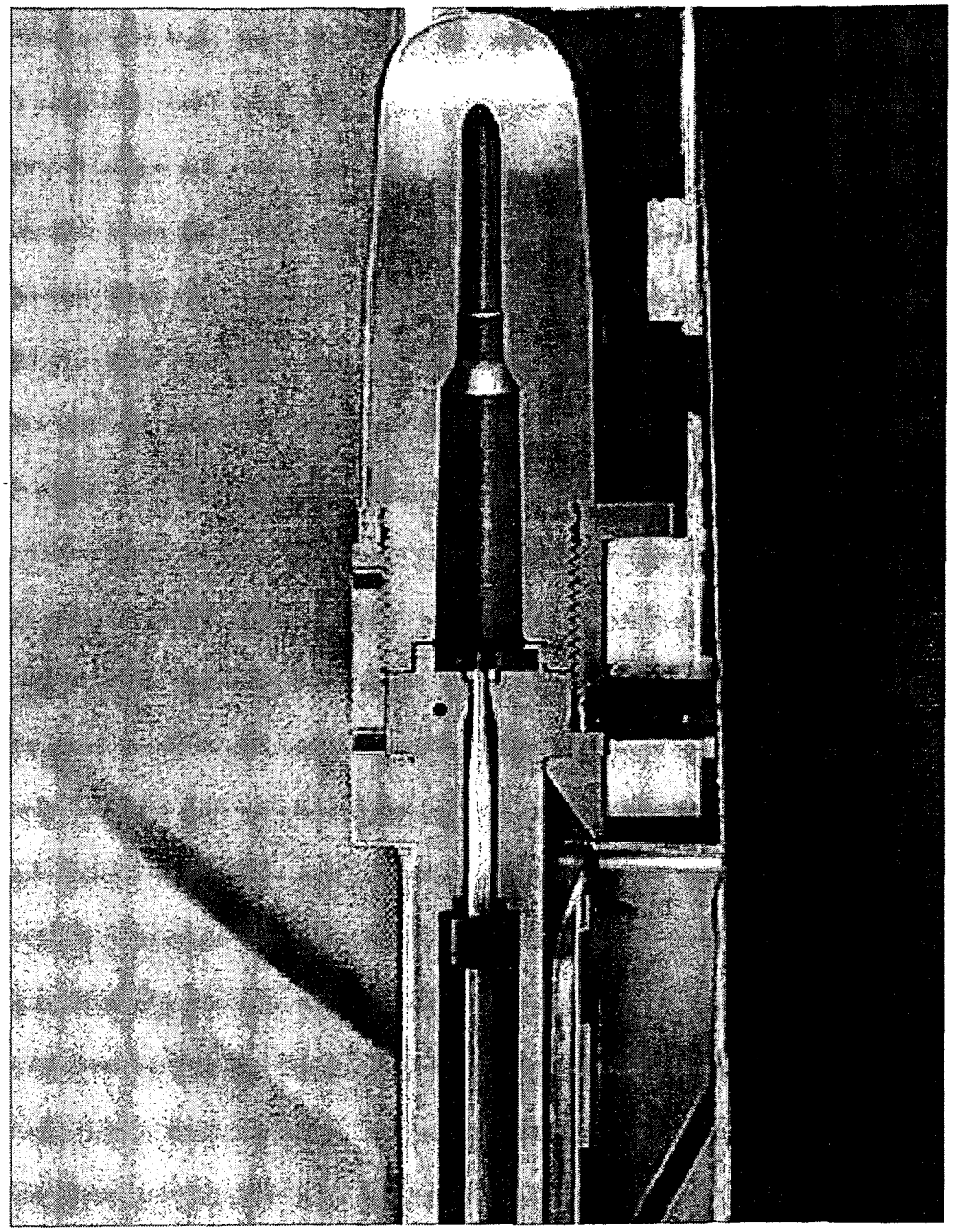
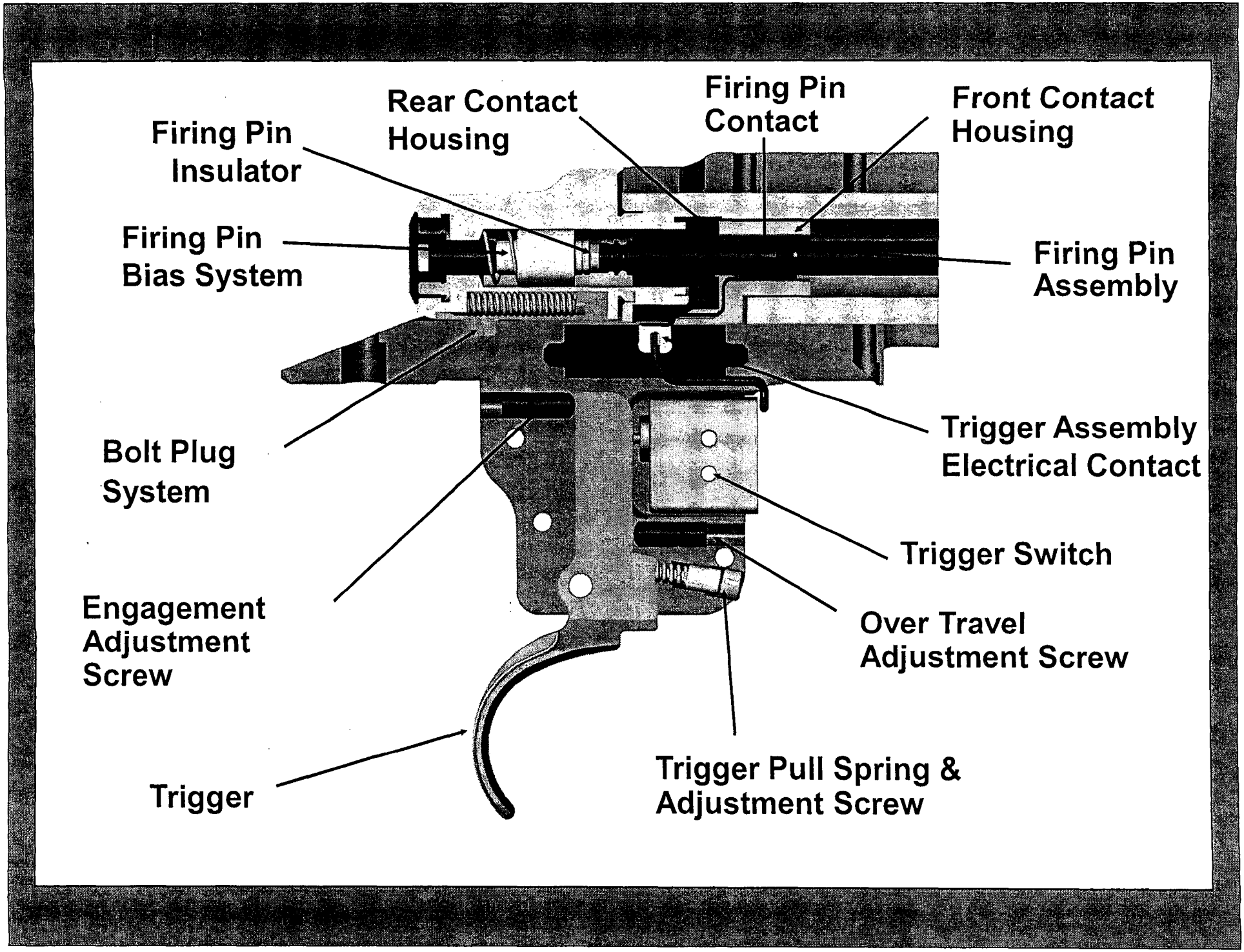
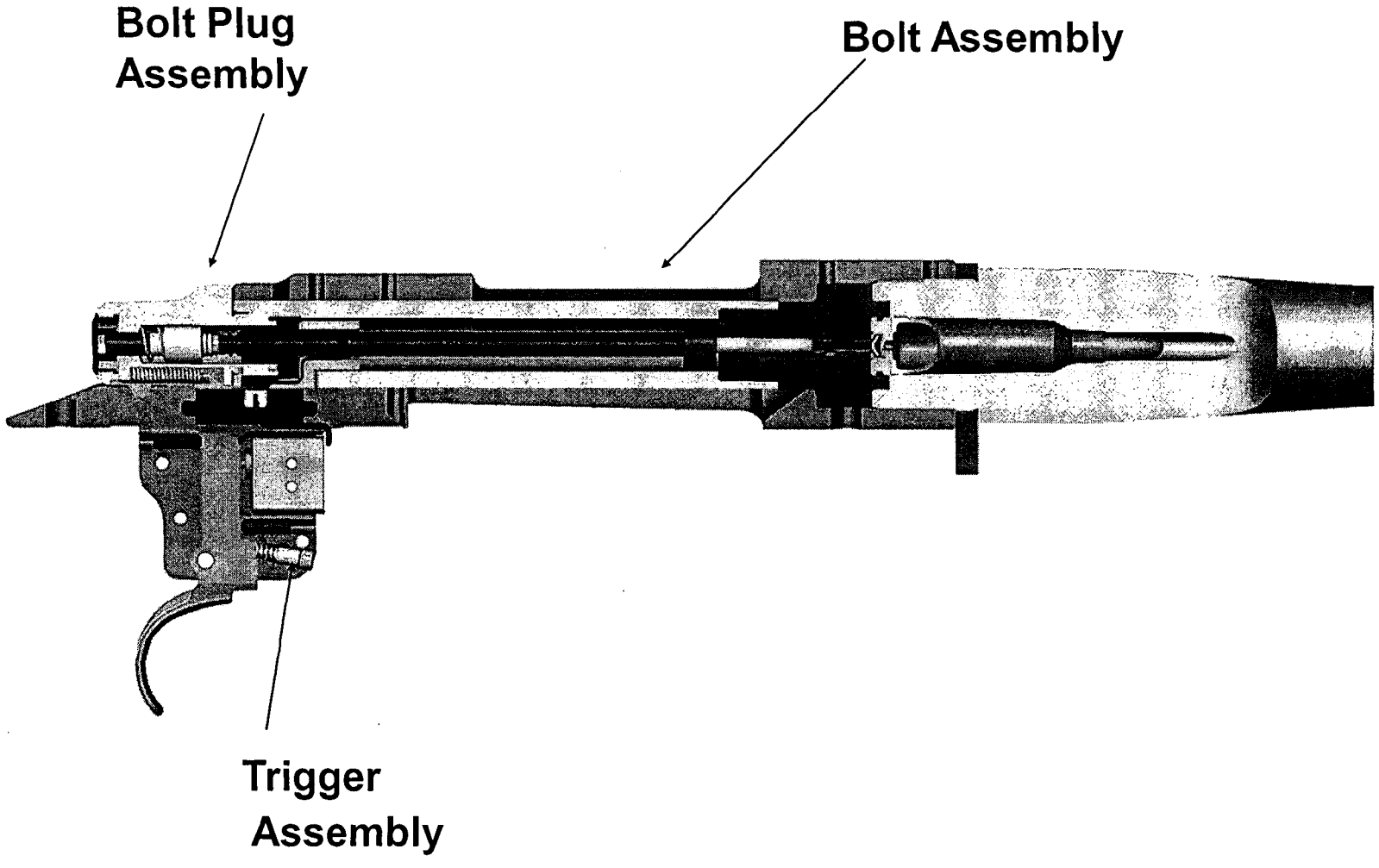



Rear Contact Housing
Firing Pin Contact
Front Contact Housing
Firing Pin Insulator
Firing Pin Bias System
Firing Pin Assembly
Bolt Plug System
Trigger Assembly Electrical Contact
Trigger Switch
Engagement Adjustment Screw
Over Travel Adjustment Screw
Trigger
Trigger Pull Spring & Adjustment Screw

R 2199202



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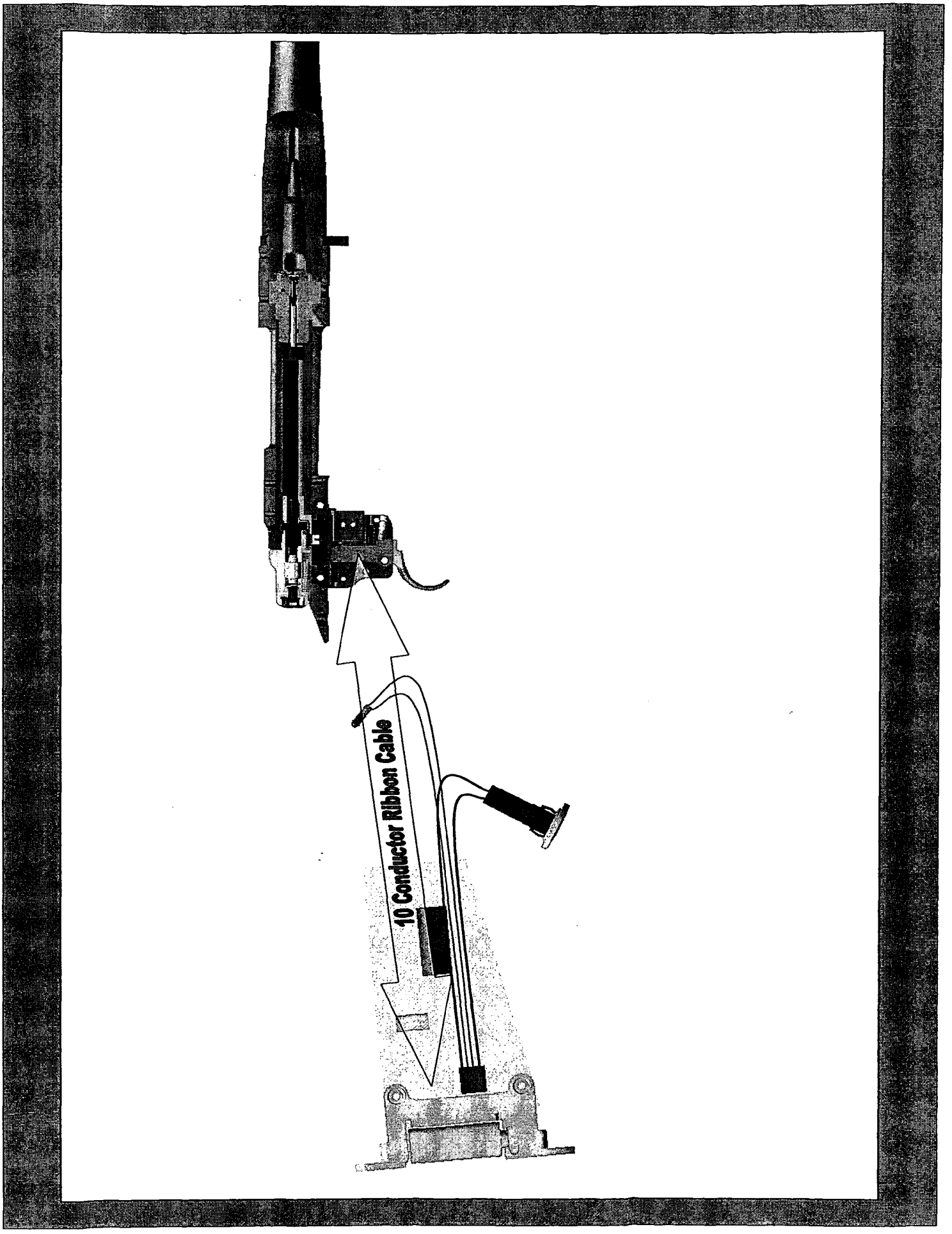

R 2199204

Reliability

- Over 2 million shots fired on the EtronX system
- Misfire rate comparable to percussion systems
- Utilizes many existing M/700 components that are field proven
- Firing pin coating is key to reliable operation
  - 7500+ round life, (2X expected useful barrel life)

Remington Patented Features

- Electronic Firearm and Process for Controlling an Electronic Firearm
  - US Patent No. 5,755,056
- Round Sensing Mechanism
  - US Patent No. 5,779,433
- Bolt Assembly for Electronic Firearm
  - US Patent No. 5,806,226
- Conductive Primer Mix
  - US Patent No. 5,646,367
- Other Patents Applied For

Major Benefits of EtronX System

- Easy to understand and use
- Ammunition compatible
- Eliminates lock time
- Eliminates inconsistencies of mechanical triggers
- No moving parts to break or vibrate
- Builds on strengths of the M/700